



Trends en ontwikkelingen in de branche;
wat betekent dit voor u?

Welkom op deze Kennissessie :

Trends en ontwikkelingen in de branche; wat betekent dit voor u?

DO-IT

CCM

Multi Instruments

Bredabest

Mutsy

Theunissen Technical Trading BV

Peute Recycling BV

Hettich Benelux

Leebo

Nathan

Vierpool B.V.

Future Cleaning Technologies

Saniceve BV

Jurrien Roosien (gastspreker)

Jarno Lathouwers (gastspreker)

Jack van Dalen

Joost Rommens en Pieter Stienen

Freek Driessen

Bart Derks en Mark Thijssen

Dick Siemerink en Johan Beeckman

Dick van Heusden

Mark Zeeuwen

Marco Diephuis

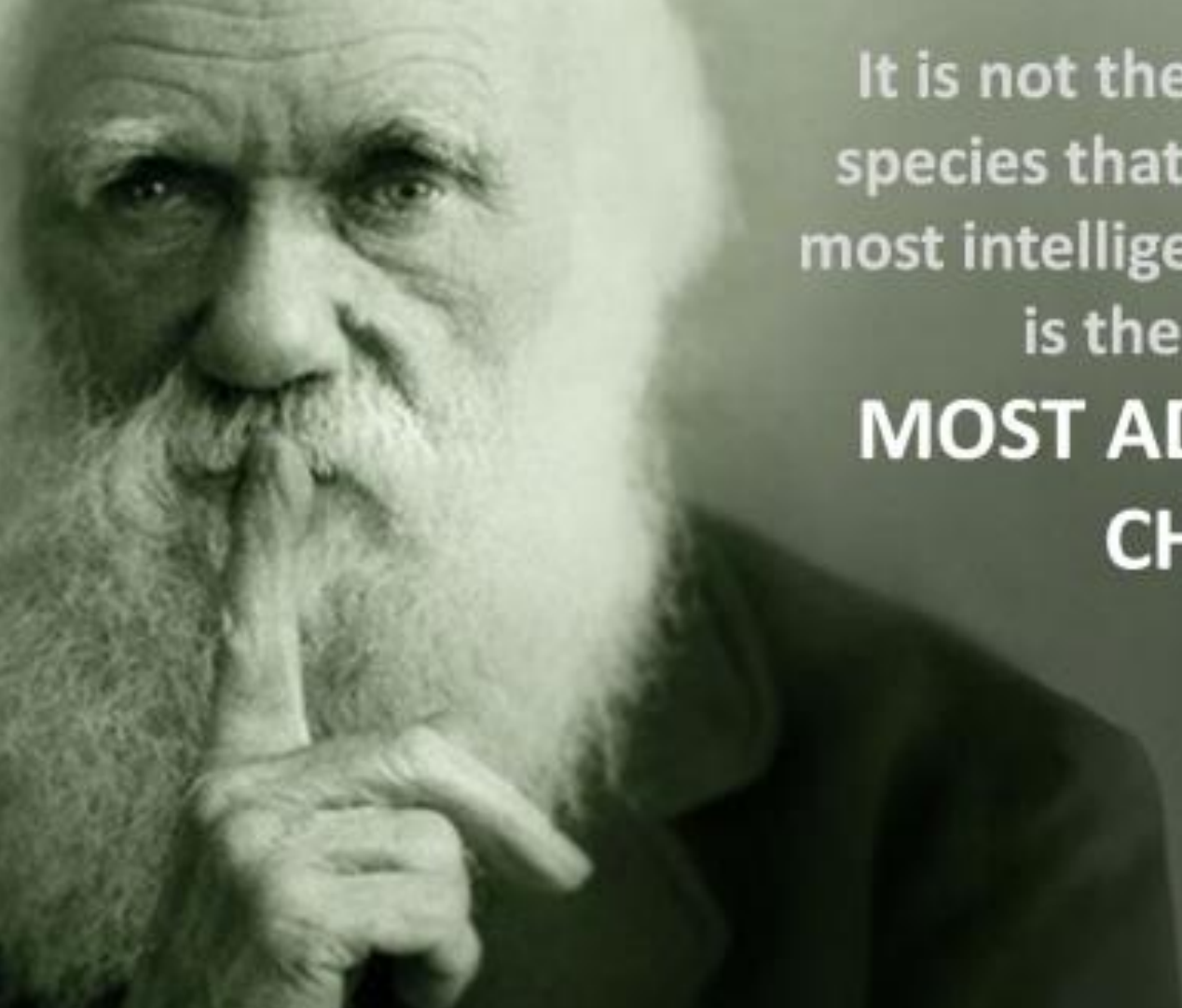
Peter van der Bruggen

Ron van de Ven

Erwin Heythuysen en Roland Thijssen

A close-up photograph of a dense field of red tulips. The tulips are in various stages of bloom, with some showing their characteristic six-petaled shape. The background is a soft-focus field of more red tulips, creating a sense of depth. A single yellow tulip is positioned slightly to the left of the center, standing out prominently against the sea of red. The lighting is even, highlighting the vibrant colors of the flowers.

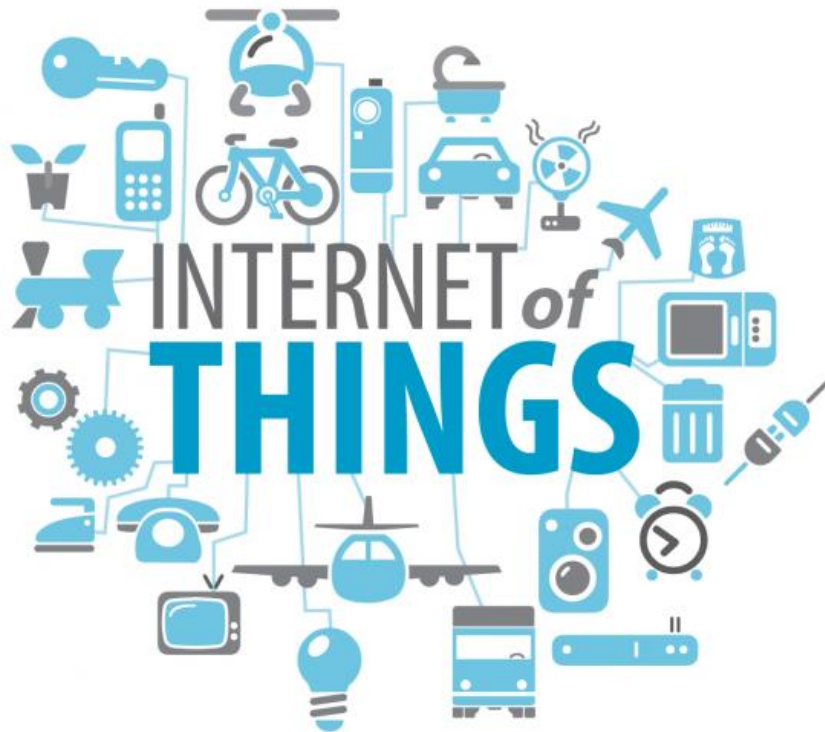
WAT IS ONS ONDERSCHIEDEND
VERMOGEN?



It is not the strongest of the
species that survives, nor the
most intelligent that survives. It
is the one that is
**MOST ADAPTABLE TO
CHANGE**

[illegible]





smart
industry

Our Ambitions

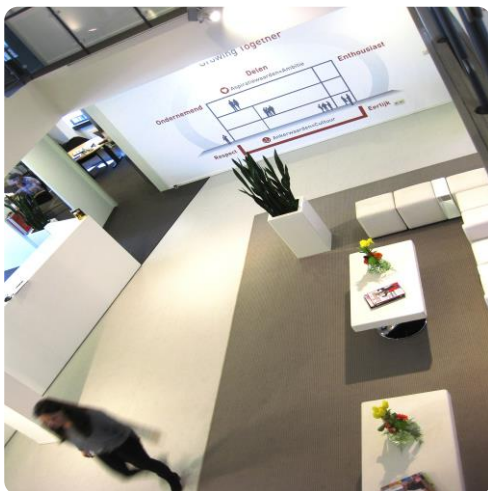
Reinvent productivity
& business processes

Build the intelligent cloud
Platform

Create more
Personal computing



Agenda



09.00 - 09.30

09.30 - 10.00

10.00 - 10.45

10.45 - 11.00

11.00 - 11.45

11.45 - 12.30

12.30 - 13.15

13.15 - 14.00

14.00 - 16.00

Vanaf 16.00 uur

Ontvangst

Trends en ontwikkelingen in de branche

Visie en ontwikkelingen Microsoft & GAC

Koffie pauze

CCM: waarom upgraden naar NAV 2016

Lunch

Is uw front-office op orde?

Dutch Organic International Trade: implementatie

NAV 2016 en ervaring

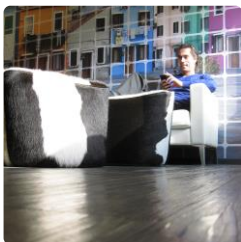
Uw specifieke case bespreken met een GAC

Business consultant

Borrel & netwerken

Gilian Kleinveld

Business Consultant



8 jaar werkzaam bij GAC

Werkervaring:

9 jaar ERP, 14 jaar ICT

Specialisaties:

Microsoft Dynamics NAV, SharePoint, Business Integration, mobile solutions, e-commerce

Hobby:

Voetballen, muziek, films en games



Introductie en trends

iPhone lancering...



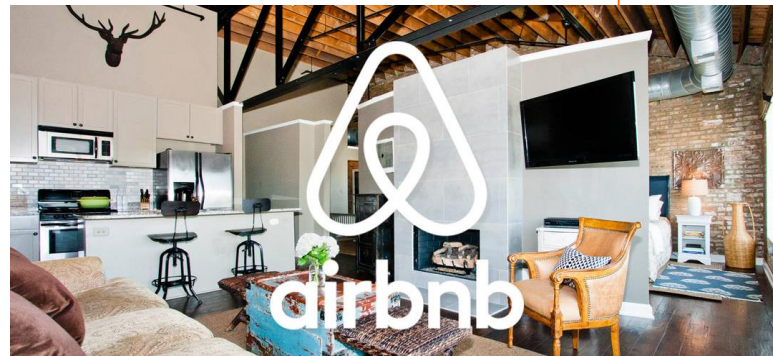
...lancering van een auto





Growing Together

Markten verändern



Growing Together

Markten veranderen

- Nieuwe toetreders
- “Market disruption”

... hoe gaat uw organisatie daarmee om?

Tijden veranderen

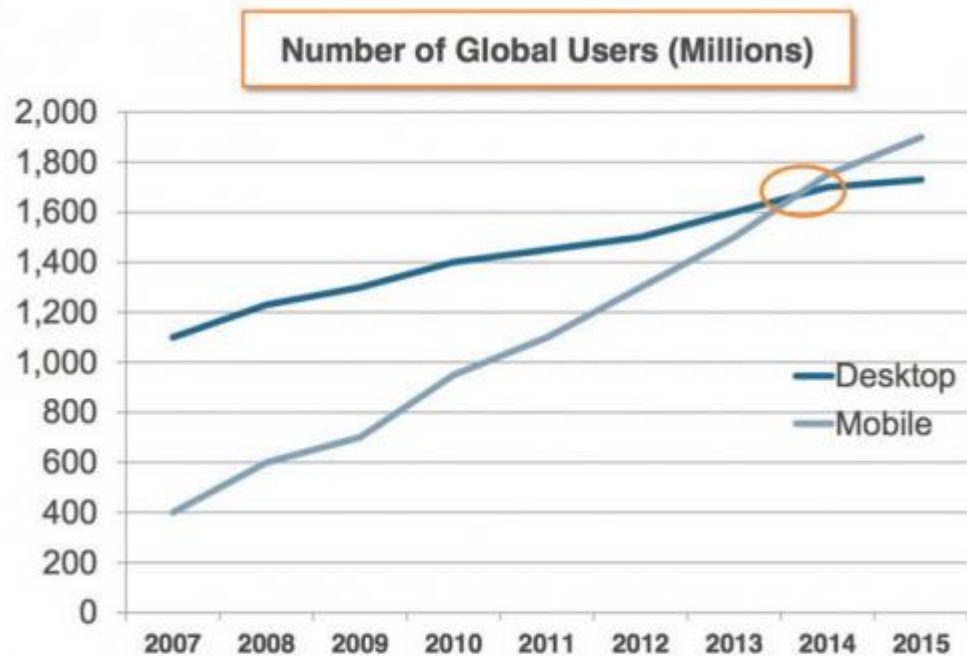


Tijden veranderen



Growing Together

Tijden veranderen



Tijden veranderen

- Mobility
- Portals en apps

... hoe gaat uw organisatie daarmee om?

Klanten veranderen

‘They will find you before you will find them’

Consumers are moving outside the purchasing funnel - changing the way they research and buy your products. If your marketing hasn't changed in response, it should.

David Court, Dave Elzinga, Susan Mulder



Klanten veranderen

Service Quality
Efficiency Reliability
Customer



Klanten veranderen

- De klant vindt u voordat u hen vindt!
- "Customer First Era"

... hoe gaat uw organisatie daarmee om?



Wat betekenen deze trends
voor uw organisatie?

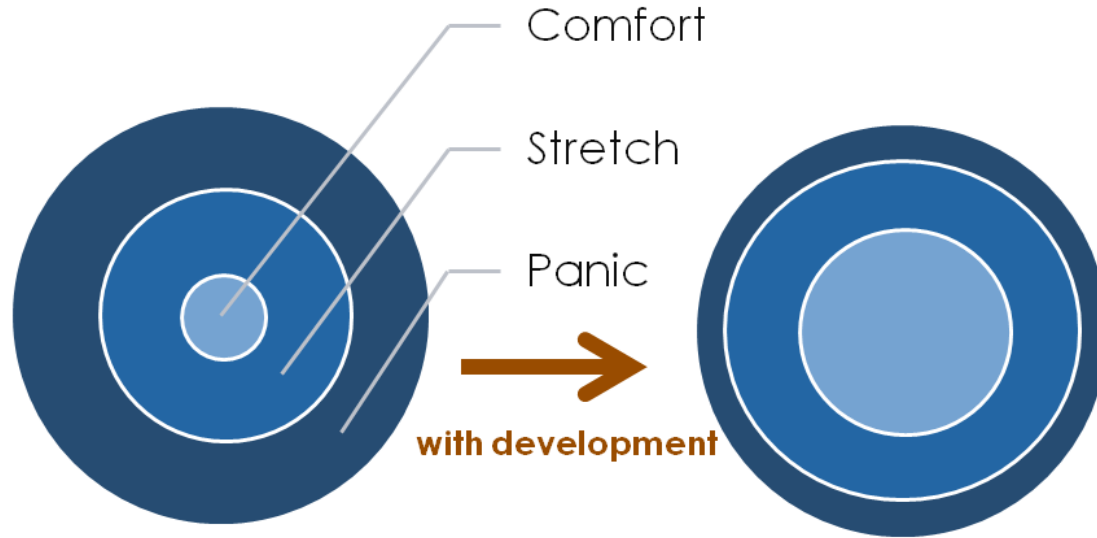
YOU CAN'T INNOVATE
WITHIN YOUR
COMFORT ZONE

YOUR
COMFORT
ZONE



WHERE THE
MAGIC
HAPPENS

Hoe is uw comfort zone?

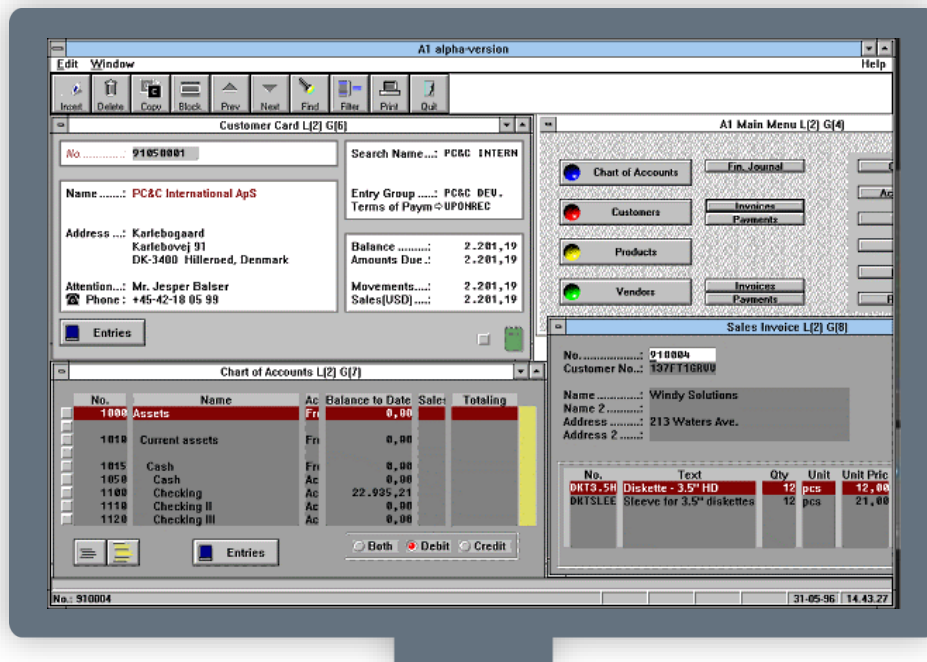


**CHANGE
AHEAD**



Wat betekenen deze trends
voor uw automatisering?

Van backoffice...



...Naar productivity



Satya Nadella

"At our core, Microsoft is the productivity and platform company for the mobile-first and cloud-first world. We will reinvent productivity to empower every person and every organization on the planet to do more and achieve more."



Van backoffice...



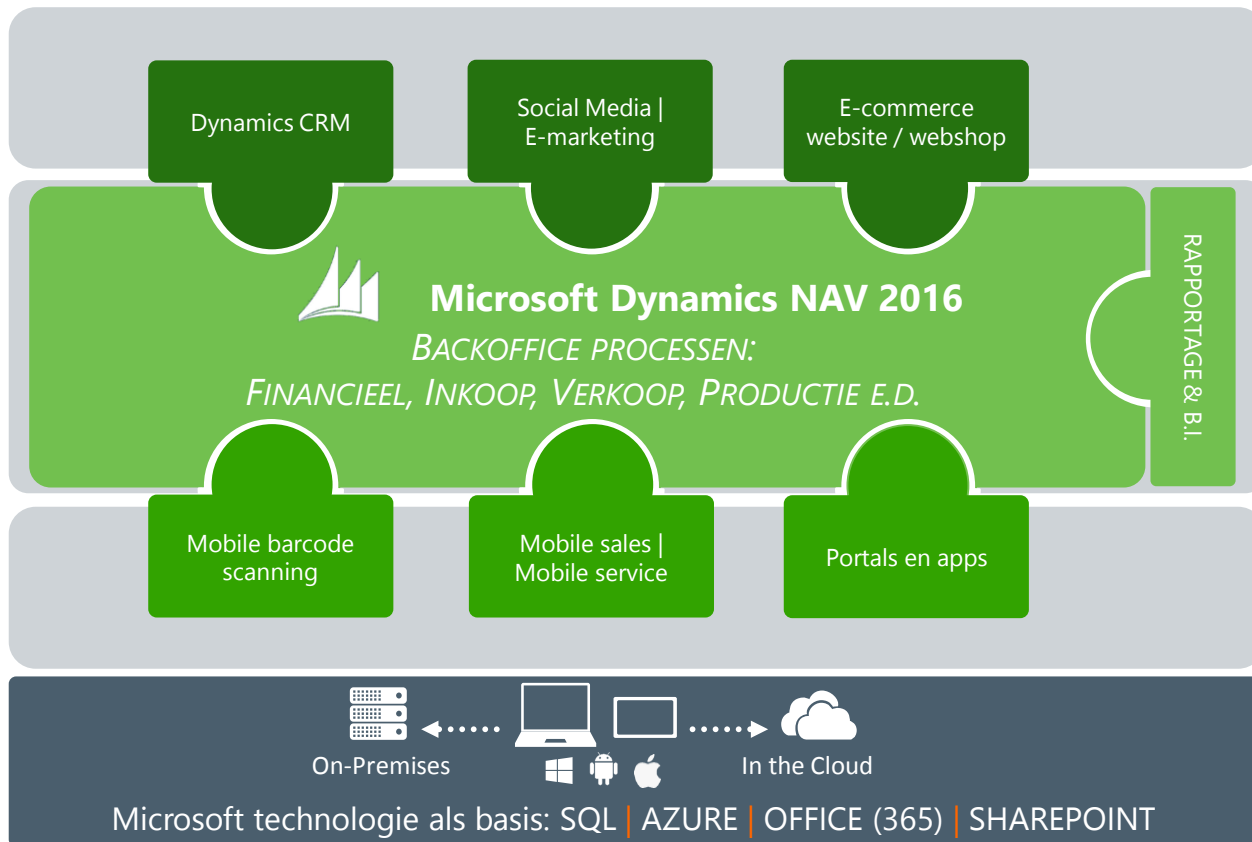
Microsoft Dynamics NAV

BACKOFFICE PROCESSEN:

FINANCIEEL, INKOOP, VERKOOP, PRODUCTIE E.D.

RAPPORTAGE & B.I.

...Naar productivity



Productivity



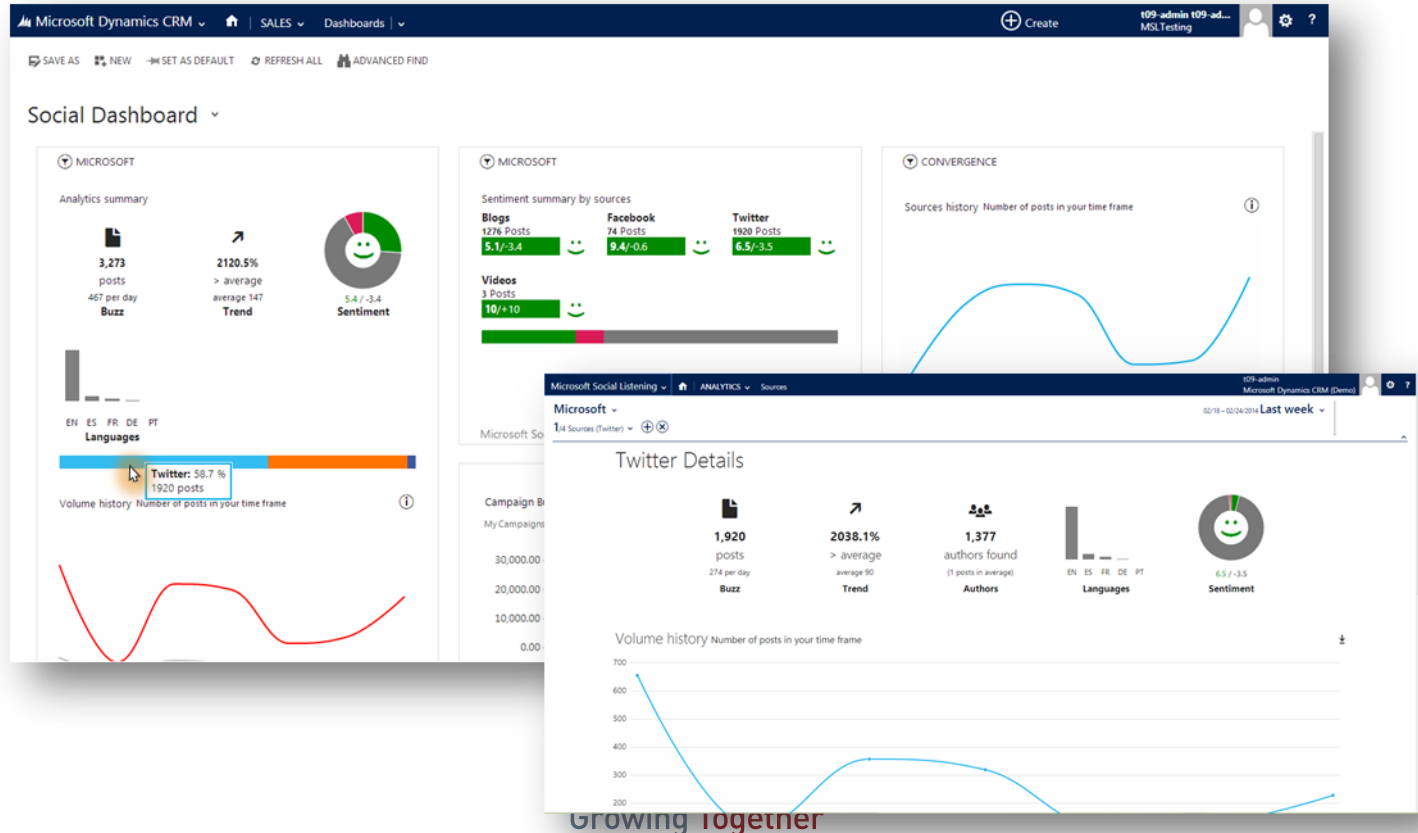
Growing Together

Productivity



Growing Together

Productivity



Productivity



Growing Together

**CHANGE
AHEAD**

Upgrade uw automatisering

Upgrade

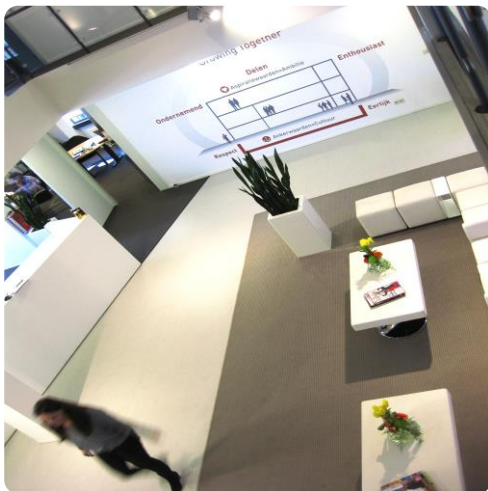
Blijf vooruit!

Growing Together

Bedankt voor uw aandacht

VRAGEN?

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13.15 - 14.00

Dutch Organic International Trade: implementatie NAV 2016 en ervaring

14.00 - 16.00

Uw specifieke case bespreken met een GAC Business consultant

Vanaf 16.00 uur

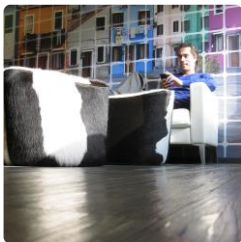
Borrel & netwerken



Visie en ontwikkelingen Microsoft & GAC

Edwin Drieszen

Business Consultant



14 jaar werkzaam bij GAC

Werkervaring:

18 jaar ERP, 18 jaar ICT

Specialisaties:

Microsoft Dynamics NAV

Hobby:

Zweefvliegen, muziek

Visie en ontwikkelingen Microsoft & GAC

Microsoft Productivity Future Vision

<https://www.microsoft.com/office/labs/>



Microsoft visie & trends

Microsoft Dynamics

Reinventing Productivity and business process



THE WORLD HAS CHANGED

THE WORLD HAS CHANGED



294

BILLION
EMAILS

are sent daily



57 %

of the world's data
has been created in just
the past two years

MORE THAN
30



petabytes

of data is stored,
accessed, and analyzed

EVERY DAY

75% of data is UN
STRUC
TURED



Most companies are 12 %
ANALYZING



OF THEIR DATA



“AT OUR CORE, *MICROSOFT IS THE PRODUCTIVITY AND PLATFORM COMPANY* FOR THE MOBILE-FIRST AND CLOUD-FIRST WORLD. WE WILL *REINVENT PRODUCTIVITY* TO EMPOWER EVERY PERSON AND EVERY ORGANIZATION ON THE PLANET TO DO MORE AND ACHIEVE MORE.”

SATYA NADELLA
[CEO, MICROSOFT—IGNITE 2015]

CREATE MORE
PEOPLE
PERSONAL COMPUTING



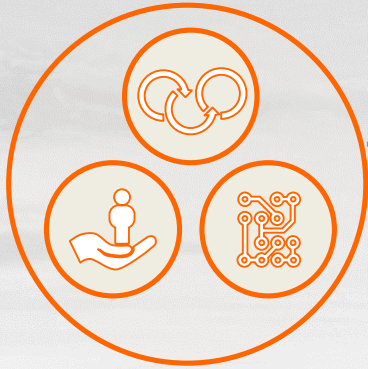
EMPOWER EVERY PERSON AND
ORGANIZATION ON THE PLANET TO
ACHIEVE MORE



REINVENT TRADITIONAL
& BUSINESS PROCESS



BUILD THE
INTELLIGENT CLOUD



What we do

We help **businesses transform their processes** to run more efficiently and intuitively, and therefore **more productively**.

How we do it

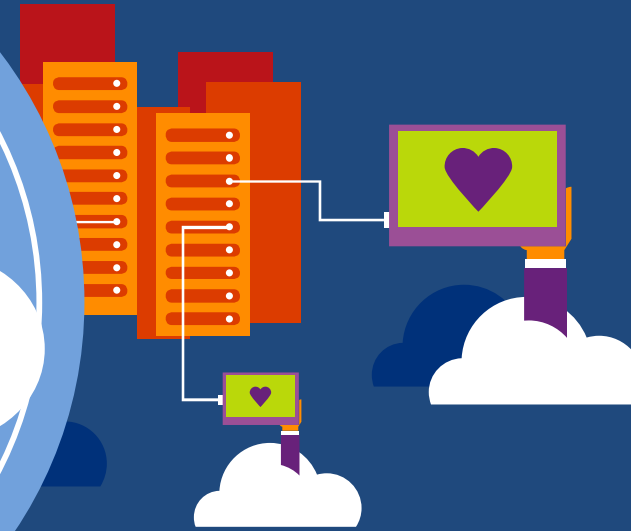
Business solutions built on Microsoft Dynamics create the essential conditions needed to develop fluid business processes and empower people with the tools and insights to succeed.

We enable

The cloud for Business.

Office 365

Microsoft's fastest growing commercial product with
1 billion users—the **people on the plane**



Let's make a difference today.

Get setup fast

Our dedicated team will help get you setup with Office 365.

Get help now

Install Office 2016 on your PC



Word



Excel



PowerPoint



Outlook



OneNote



Skype for Business

Got a Mac? Sign in to Office 365 on your Mac to install.

[How do I get Office 2013?](#)

Smartphone or tablet? [Get Office on your devices](#)

[Learn how to set up email and Office 365 apps on your device](#)

Trial version

Purchase

☒ Make Bing your search engine

☒ Make MSN your browser homepage

Applies to Internet Explorer, Firefox, Chrome, and Safari

Install now

[Other installs](#)

[Troubleshoot installation](#)

Collaborate with Office Online



Mail



Calendar



People



Yammer



OneDrive



Sites



Planner



Project



Tasks



Power BI



Delve



Video



Word Online



Excel Online



PowerPoint Online



OneNote Online



Sway



Security & Compliance



Project Madeira

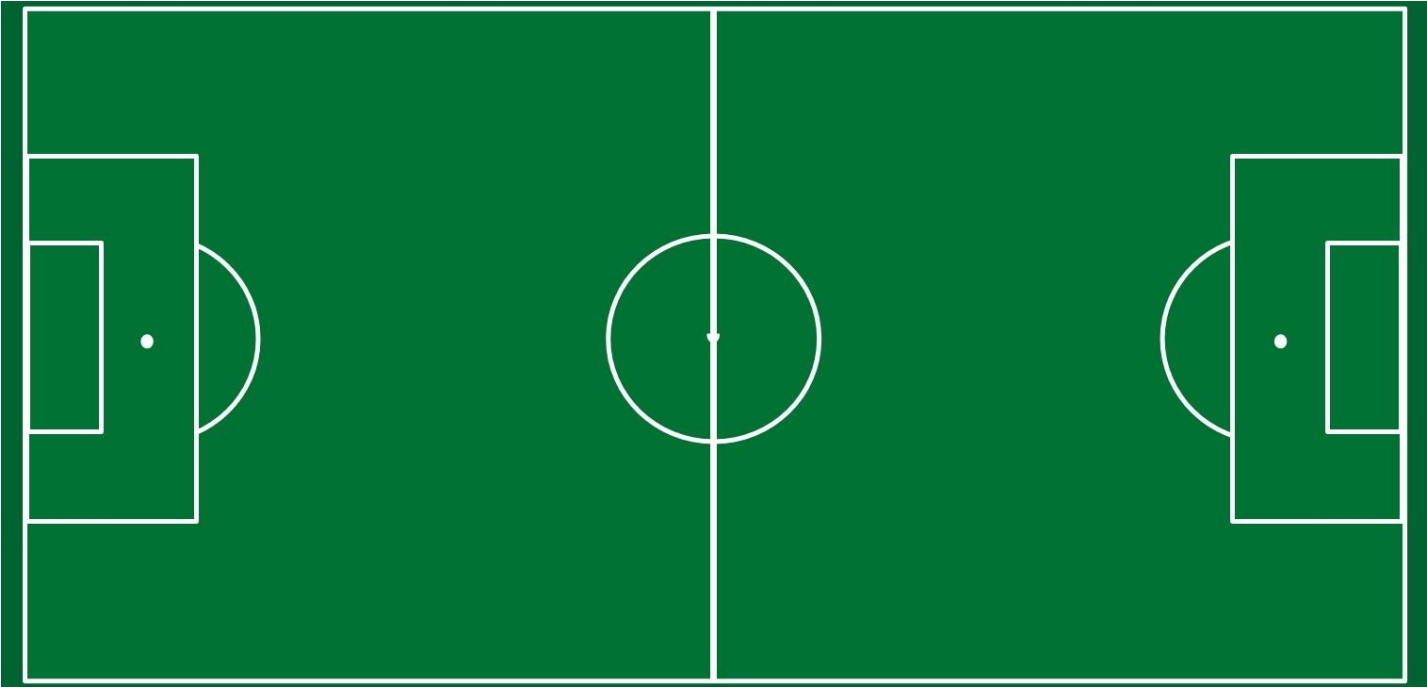


Admin

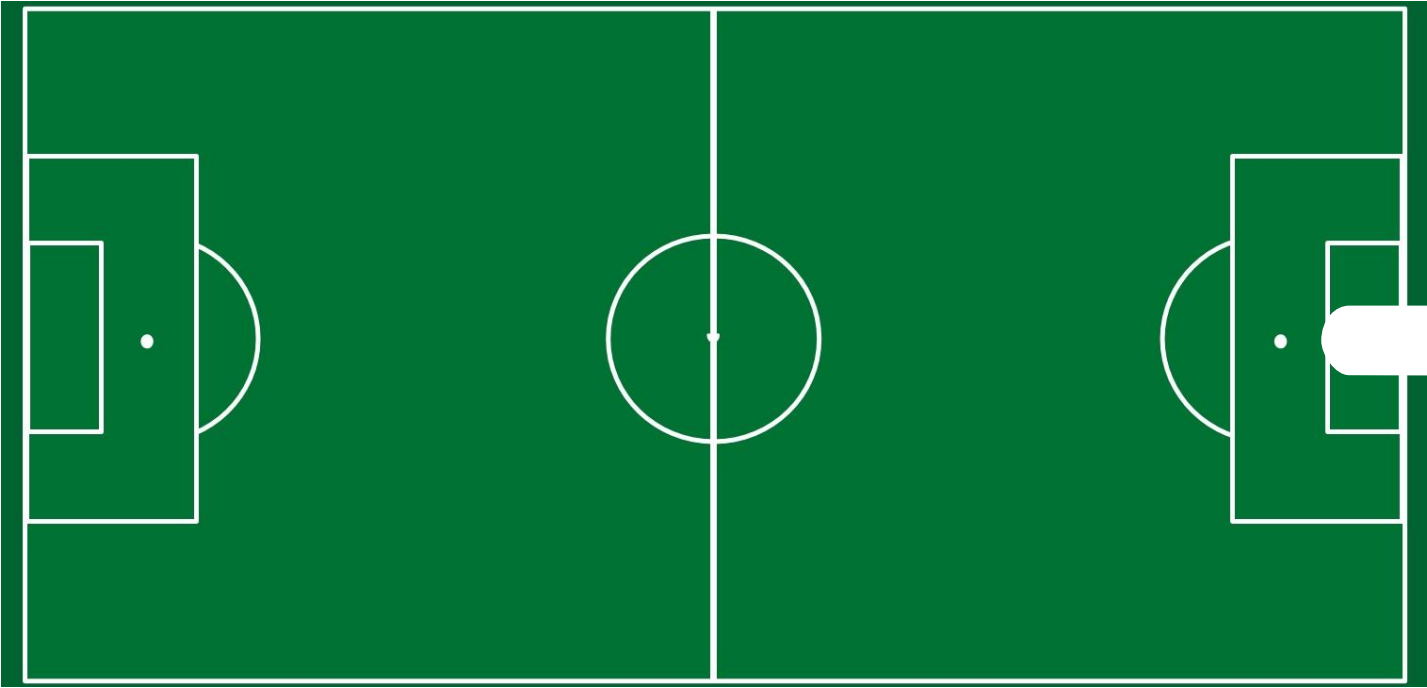
Microsoft Azure

Used by **57%** of Fortune 500 companies to quickly **build, manage, and deploy** applications

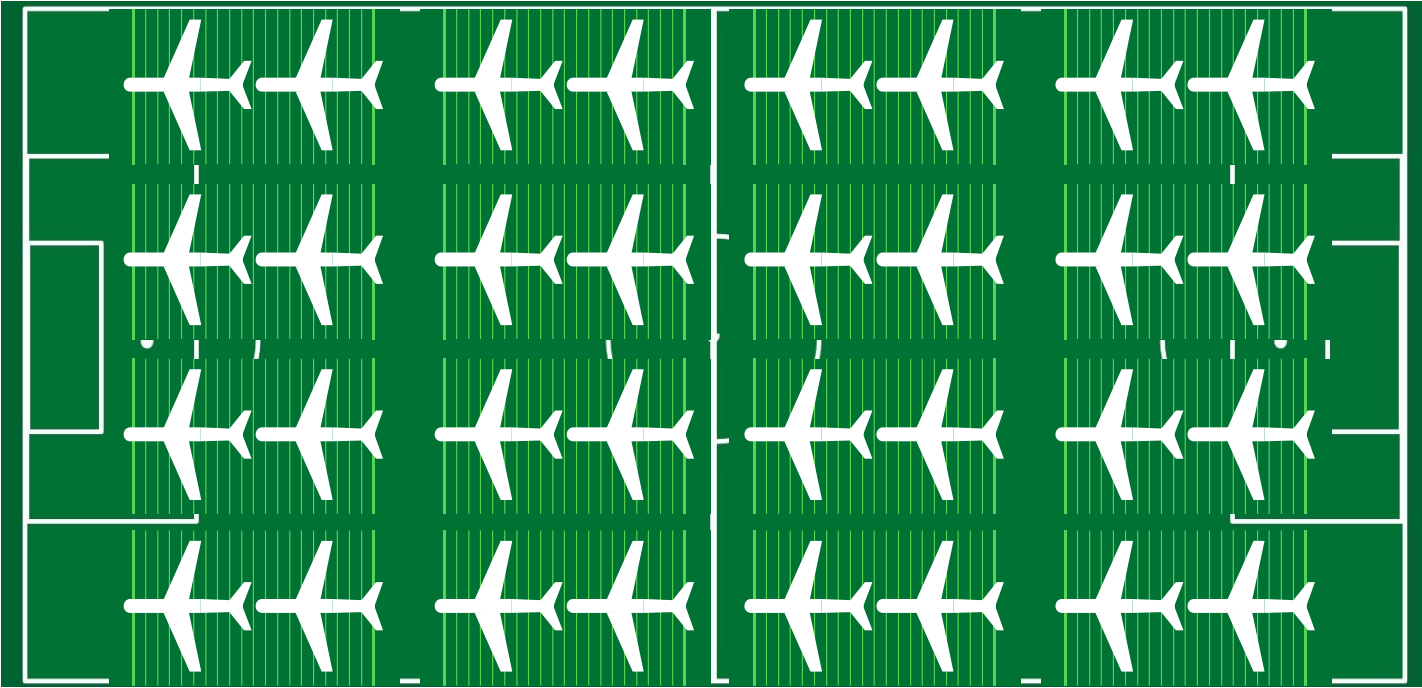




Datacenter buildings are about one football field in size



large enough to hold two jumbo jets



there are 16 buildings per region...



NAV trends

What are you asking?



Anywhere Access
Going Mobile



Productivity



Data Insight



Flexibility



Streamline
Business
Processes



Social Media



Know my customer



Simplicity



Optimizing costs

Mobility





Consistent user experience

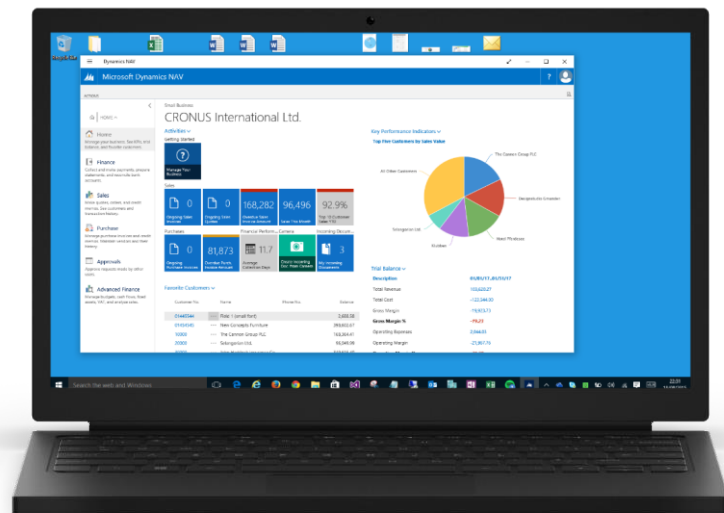
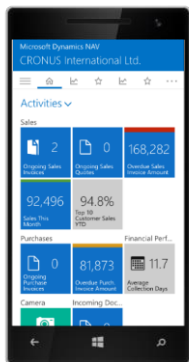


Support multiple devices and platforms

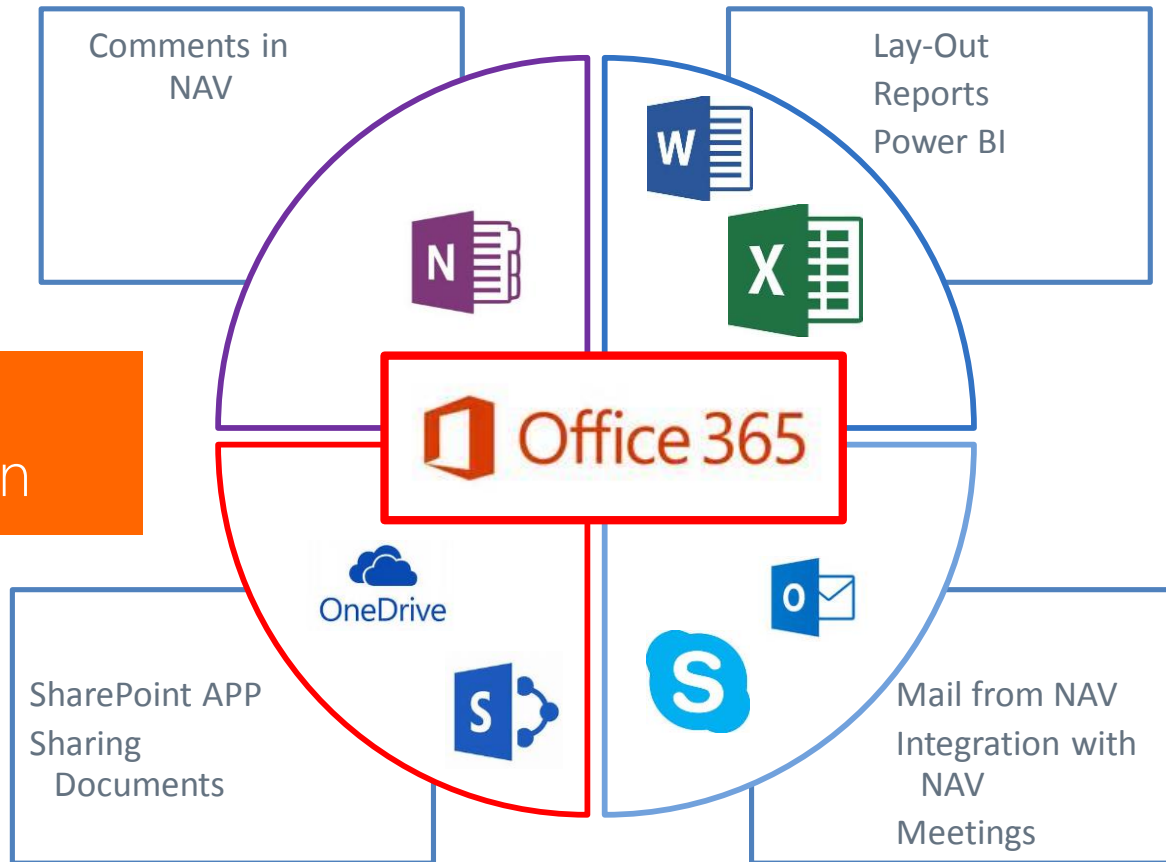


Single sign on





Integratie met Office 365



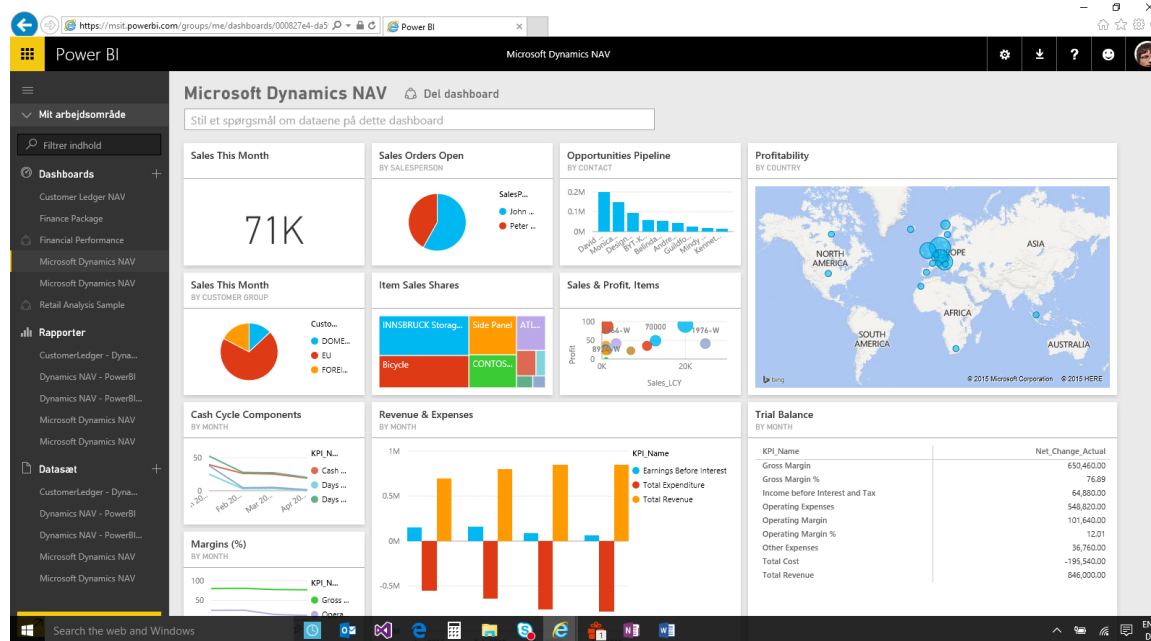
Microsoft Power BI



Data insight

Dashboard, reports, and dataset

With this package, users can start using and exploring their own data using Power BI in just a few minutes. The dashboard gives users KPIs and charts on their sales and finance data.



What's next ?

"Madeira"

April 2016
(SaaS only)

Office 365



Deeply embedded experiences in Office 365 deliver a unique differentiated experience for running business processes within the productivity tools everyone uses

Experience



Many usability enhancements and productivity improvements that will make the user go "Wow" in the first 5 minutes of using Project "Madeira".

Extensions



"Extensions" capabilities are radically improving the user experience. Covering 3x the full application capabilities, while still offering seamless upgrades and per tenant installation.

Start fast



Special focus on setup and configuration, from start to transactional readiness in a few minutes through a significantly simpler startup experience. Get your customers up and running faster than ever before.

October 2016
(SaaS/PaaS/On Prem)

Biz Insights



Context and task relevant insights are delivered to the user at the right moment, along with recommended action to optimize their business.

Lead to cash



Integrated and reinvented lead-to-cash process experience within "Madeira" as part of the suite with the option to easily transition to CRM Online for advanced SFA scenarios.

App Store



"Extensions" become Apps available from a Microsoft store with easy discovery, installation, monetization and upgrades.

Power "NAV"



Deep integration into PowerBI, PowerApps and "Process Simple" will offer "Madeira" users deeper integrated PowerBI experiences, specialty mobile app creation and workflow visualization and authoring.

Eventing

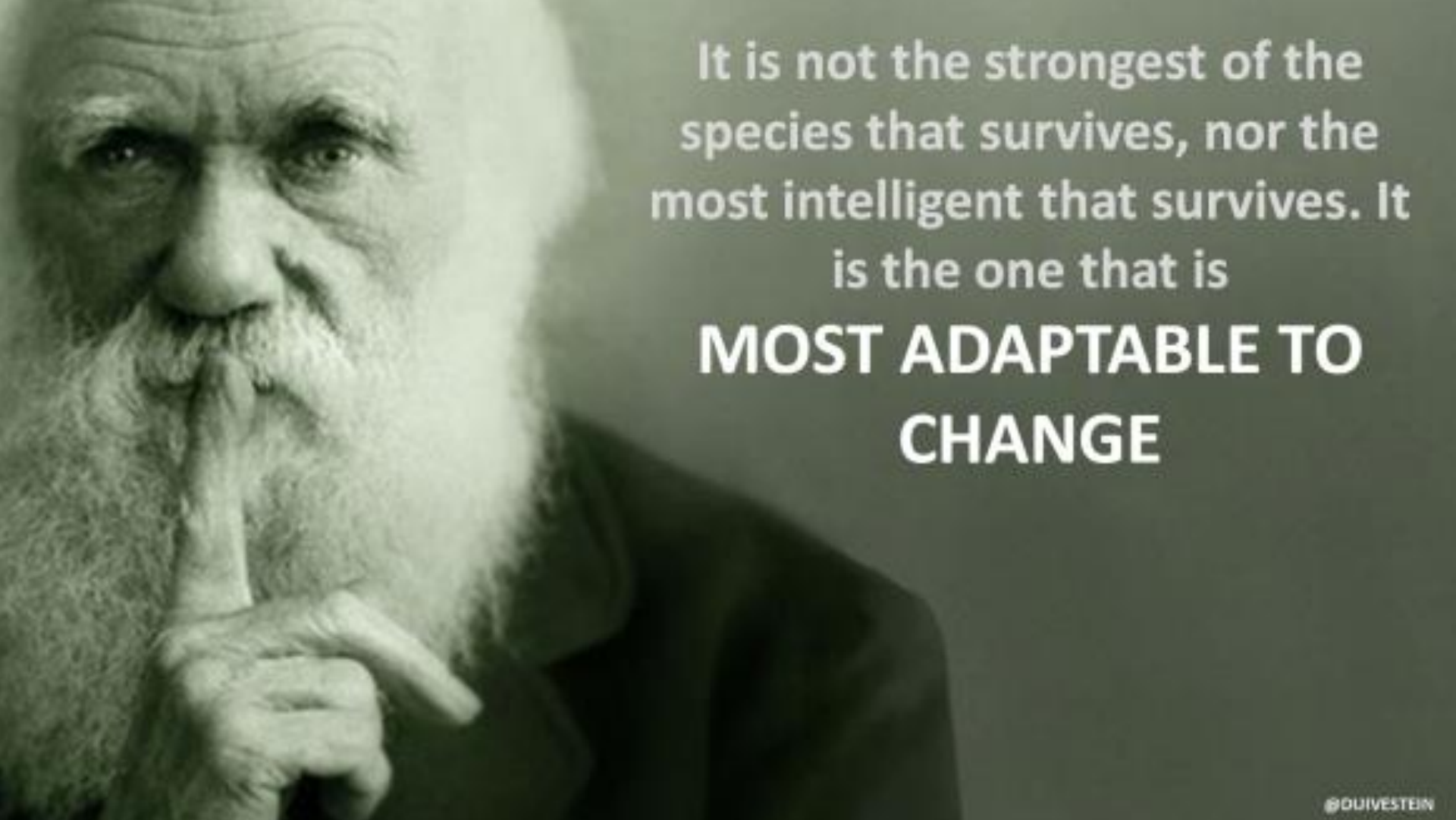
With eventing it is possible (not always) to trigger code without changing the object.

Extensions

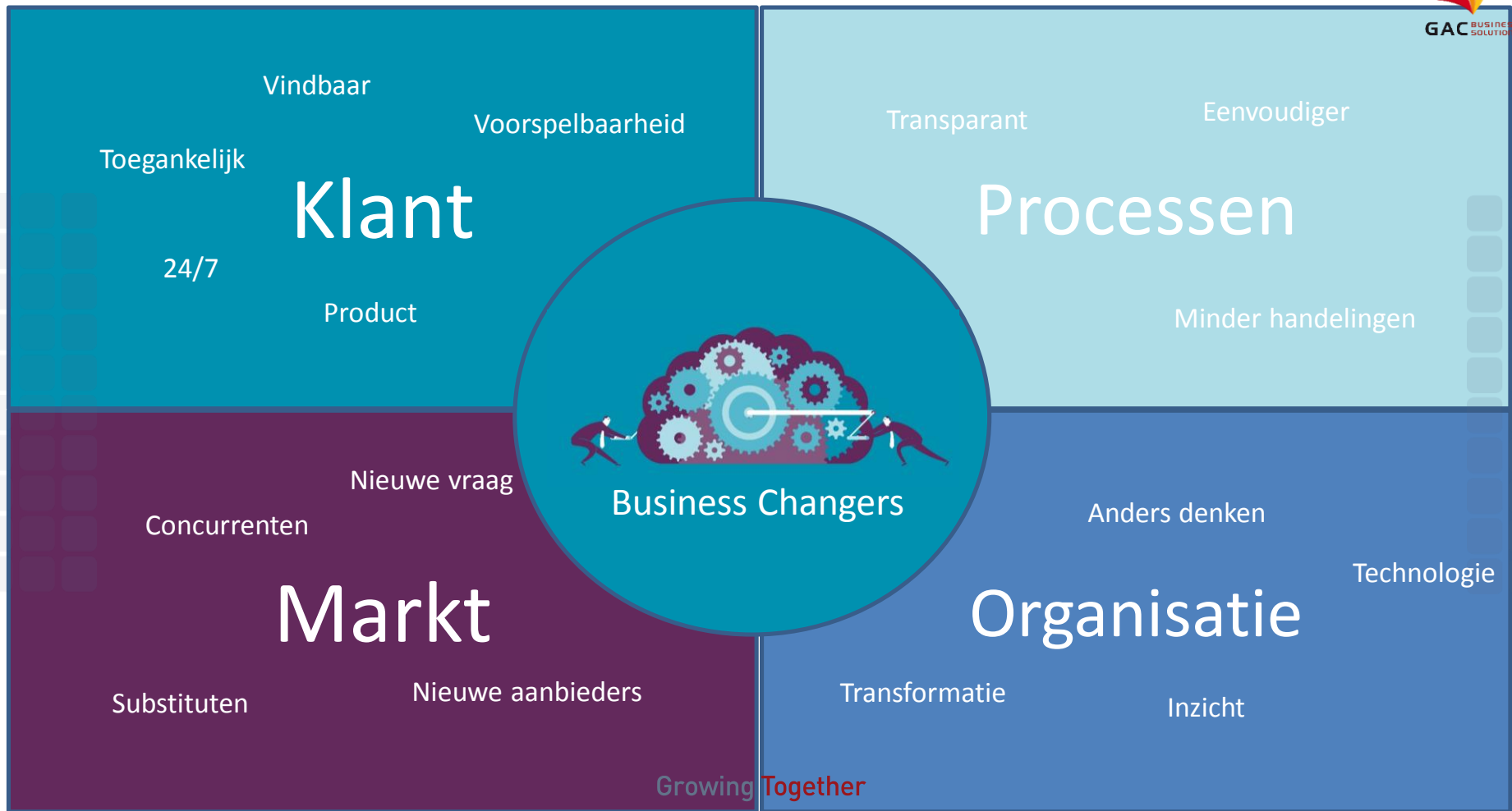
- New way to customize NAV without modifying objects.
- Can be (un)installed and upgraded in on-premises or for select tenants.
- Customers can easily add or remove horizontal or customized functionality that upgrades much easier than in past.
- NAV Apps support customizing most of the known concepts, such as pages and tables.
- Biggest difference from classical development is, that source code modifications is not allowed. Therefore "events" have been introduced.



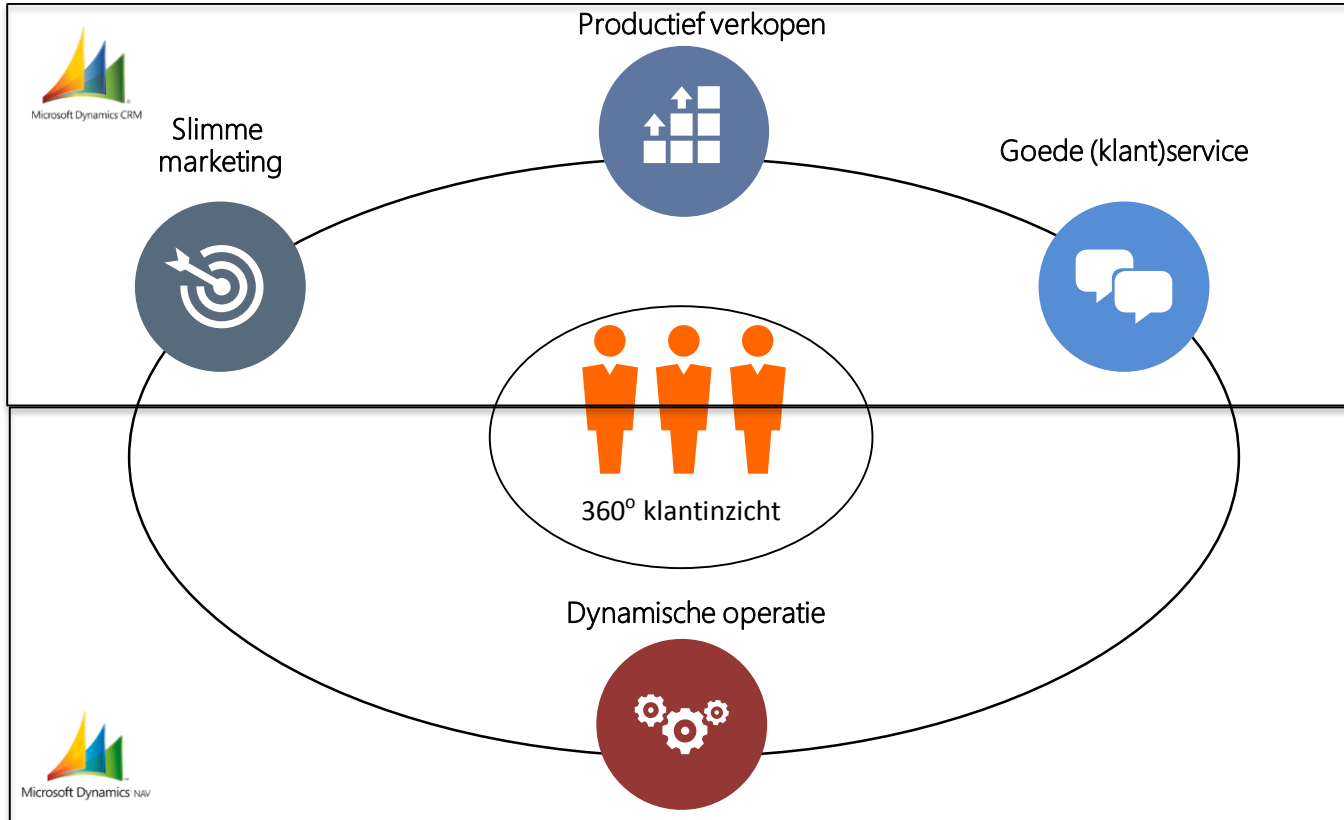
GAC visie & trends



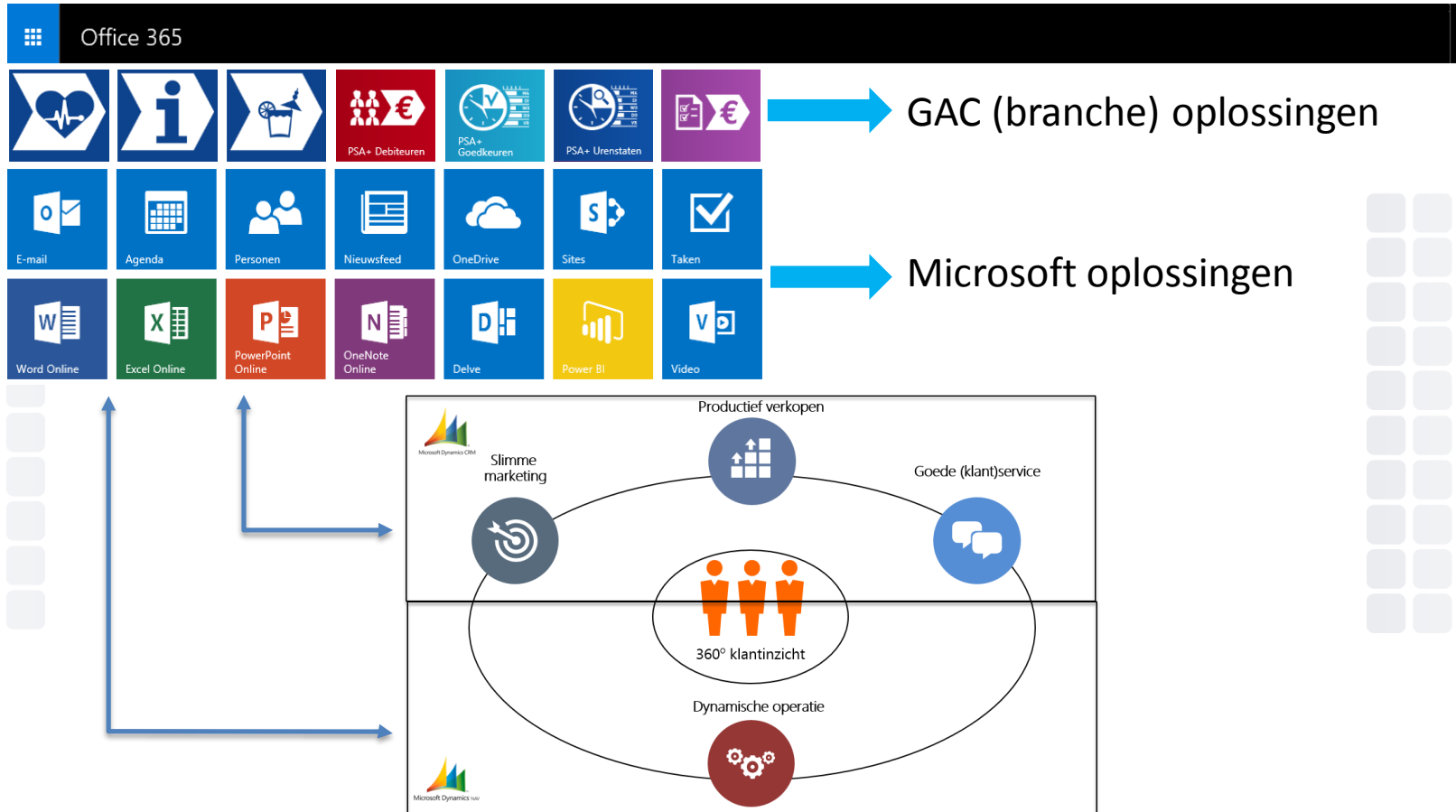
It is not the strongest of the
species that survives, nor the
most intelligent that survives. It
is the one that is
**MOST ADAPTABLE TO
CHANGE**



Business blueprint | GAC solutions



Business blueprint | Microsoft / GAC oplossingen



Microsoft Powerapps | App ontwikkeling



PowerApps Preview

[Learn](#)

[Blog](#)

[Support](#)

[Sign in](#)

[Sign up free](#)

Apps that mean business

When users and technology connect, problems get solved.
Together, create the custom apps that your business needs.

[Start now](#)

Microsoft Powerapps | App ontwikkeling



PowerApps Preview

[Learn](#)

[Blog](#)

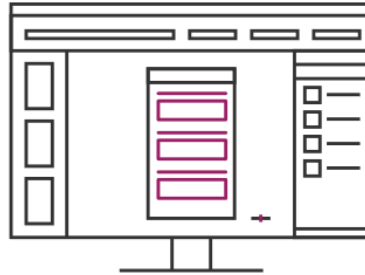
[Support](#)

[Sign in](#)

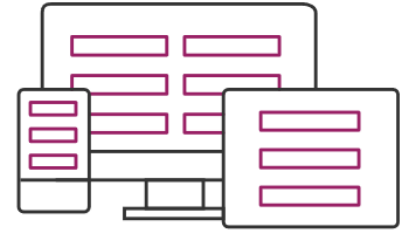
[Sign up free](#)



Connect to the things
you already have

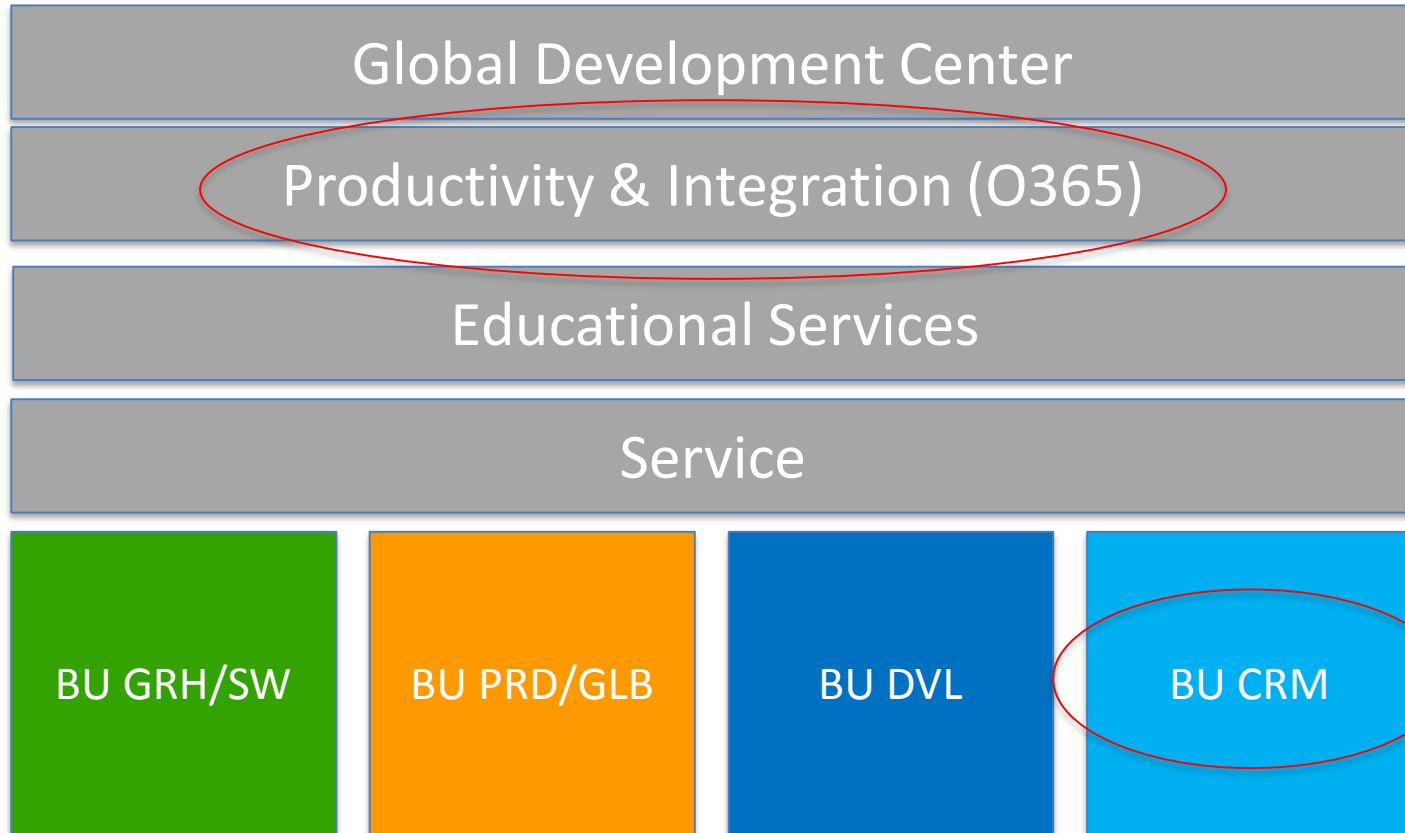


Build apps without
writing code

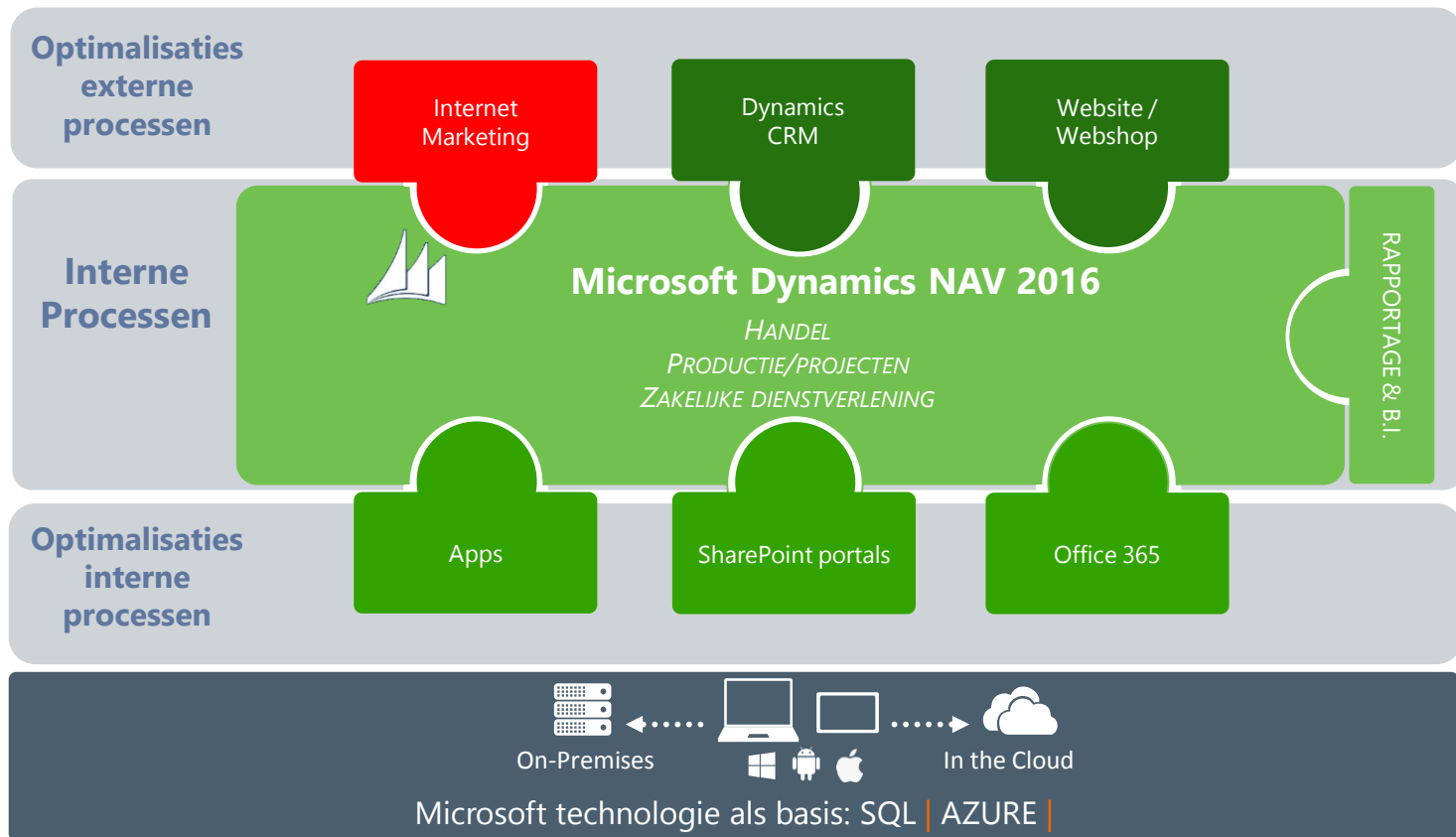


Publish and use on
web and mobile

Innovation just got easier



Microsoft Dynamics NAV



Growing Together

GAC verbindt mensen, processen en IT

Inzicht

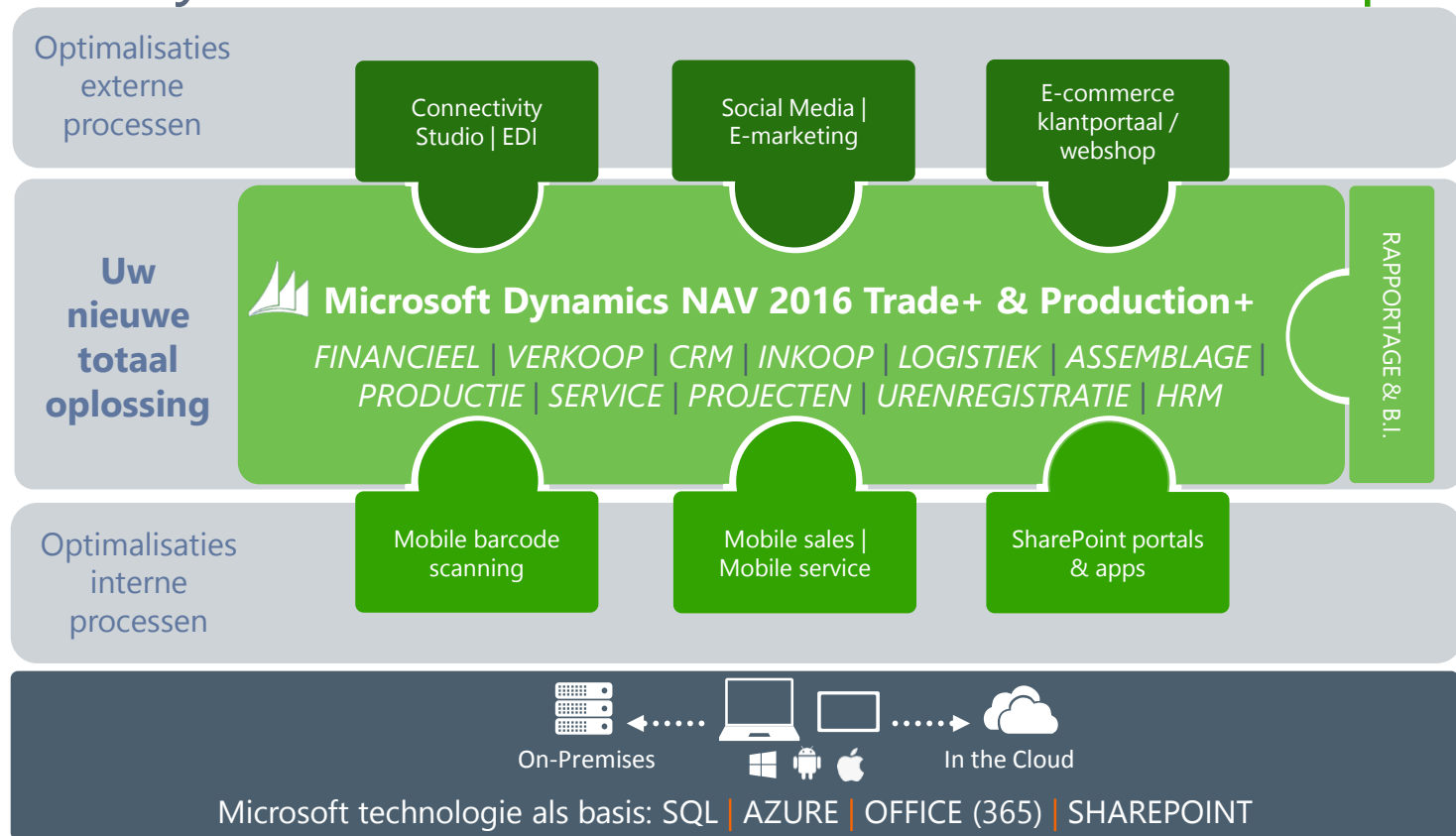
Platform

Productiviteit

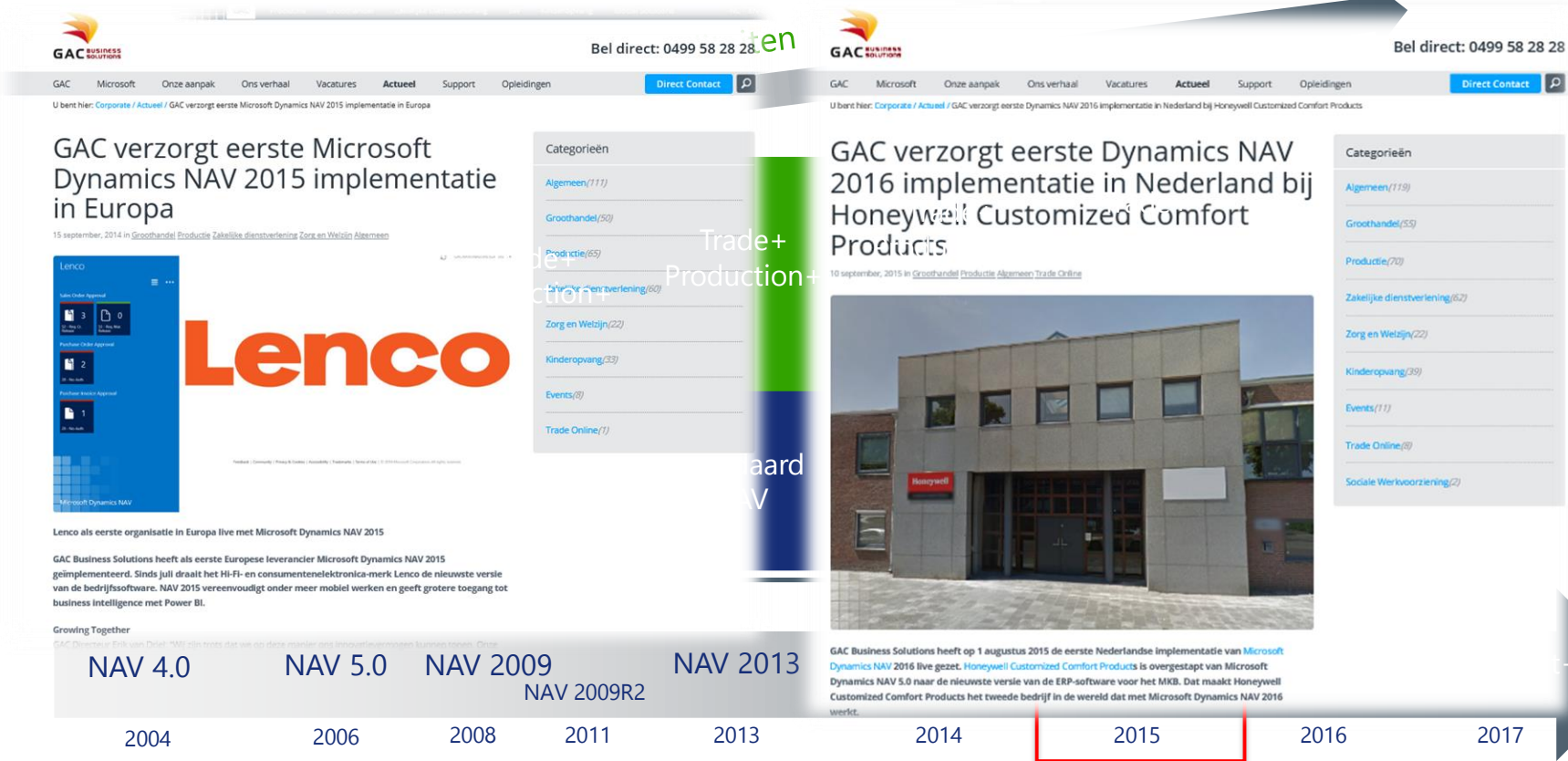
Social media



Microsoft Dynamics NAV Trade+ & Production+ > platform



Trade+ & Production+ Standaard functionaliteit op de nieuwste versie



Wat brengt de toekomst ons

Trends in IT



Hoe spelen wij hierop in?
Trends in uw markt en IT

Smart Industry

Smart Industry zorgt voor radicale vernieuwing van de Nederlandse industrie. Door technologische ontwikkeling en nieuwe marktinzichten te combineren, brengt het digitale procesondersteuning, strategische planning en klant- en partnerinteractie samen. Deze vierde industriële revolutie verbindt machines, software, mensen, vestigingen en partners van bedrijven met elkaar. Dat schept mogelijkheden om efficiënter te plannen, sneller in te spelen op vraag, beter samen te werken in de keten en grondig te analyseren waar kansen liggen.

Smart Industry landingpage

<https://www.gac.nl/productie/smart-industry>

GAC Smart Industry Solution



Customer Intimacy



Docu site:

Home | Producten | Levenswijzen | Medewerkers

• naar inhoud

Stagair

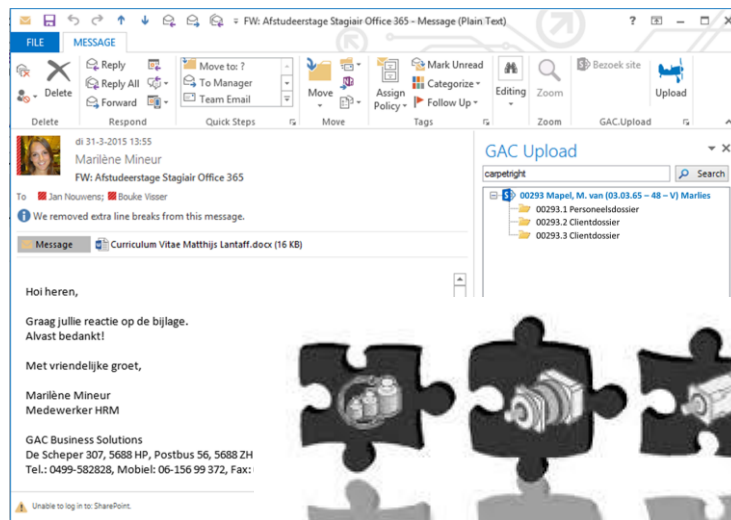
Nummer	CO000020	Telefoonnummer	020 588888	E-mail adres	info@stgair.com
Naam	Wim van der Meer	Functie	Stagair	Twitter account	stgair
Bezoekadres	De Kruisstraat 1100	Postcode	1017 HP	Klantnummer	000000
Postbus	1017 HP	Postcode (post)	1017 HP	Opmerkingen	176 000 000
Plaats	Amsterdam	Plaats (post)	Amsterdam	Land	NL

Documenten

Documenten | Documenten | Documenten | Documenten | Documenten | Documenten | Documenten | Documenten | Documenten | Documenten

Type	Document	Naam	Document Type	Geplaatst door	Geplaatst op	Geplaatst op	Geplaatst op
Document	CO000020 - Documenten	Documenten	Document	Wim van der Meer	17-01-2013 10:10	17-01-2013 10:10	17-01-2013 10:10
Document	CO000020 - Documenten	Documenten	Document	Wim van der Meer	17-01-2013 10:10	17-01-2013 10:10	17-01-2013 10:10
Document	CO000020 - Documenten	Documenten	Document	Wim van der Meer	17-01-2013 10:10	17-01-2013 10:10	17-01-2013 10:10

Documenten

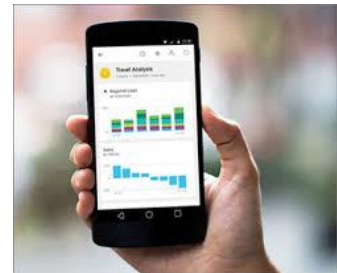


Product Configurator

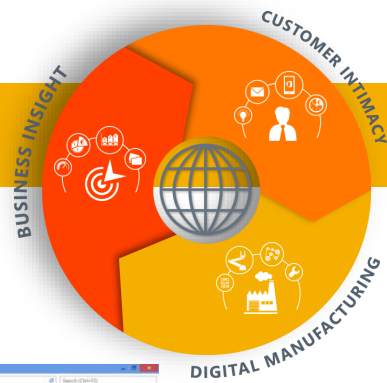
Business Insights



NAV – CRM – CAD - PDM



Digital Manufacturing



Mobile scanning



Shopfloor Control

SHOP WORK LIST

FJINWEVERIJ - Fijn weverij

End Week: 41

175.25 Hours

☒ Show All

^

RUNNING ORDERS FJINWEVERIJ (3)

Search

☒ Show inactive jobs

Status	Start	Multiple Lines	Prod. OrderNo.	Item No.	Employee	Description	Operation No.	Op. Description	Quantity	Finished	Setup Time	Setup Time Unit	Meas. Code	Run Time
☒	☐	☐	1011406	G00046	HANS	Separate gaas geëpoerd 1220mm	40	Weven van gaas	29,000	0	0	UUR	6.56168	
☒	☐	☐	1011406	G00046	TONNIS	Separate gaas geëpoerd 1220mm	40	Weven van gaas	29,000	0	0	UUR	6.56168	
☒	☐	☐	1011424	G00022	HANS	Separate gaas geëpoerd 500mm	40	Weven van gaas	2,000	0	0	UUR	9.18635	

^

WAITING ORDERS FJINWEVERIJ (3)

Search

Start	Multiple Lines	Prod. OrderNo.	Item No.	Employee	Description	Operation No.	Op. Description	Quantity	Finished	Setup Time	Setup Time Unit	Meas. Code	Run Time	Run Time Unit
☐	☐	☐	1011486	G00022		Separate gaas geëpoerd 500mm	40	Weven van gaas	1,500	0	0	UUR	9.18635	UUR
☐	☐	☐	1011486	G00022		Separate gaas geëpoerd 500mm	40	Weven van gaas	1,400	0	0	UUR	9.18635	UUR
☐	☐	☐	1011487	G00022		Separate gaas geëpoerd 500mm	40	Weven van gaas	1,200	0	0	UUR	9.18635	UUR

^

ARRIVING ORDERS FJINWEVERIJ (0)

Search

Start	Multiple Lines	Prod. OrderNo.	Item No.	Employee	Description	Operation No.	Op. Description	Quantity	Finished	Setup Time	Setup Time Unit	Meas. Code	Run Time	Run Time Unit
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SHOW MY JOBS

START JOB

END JOB

BOH

ROUTE

DRAWING

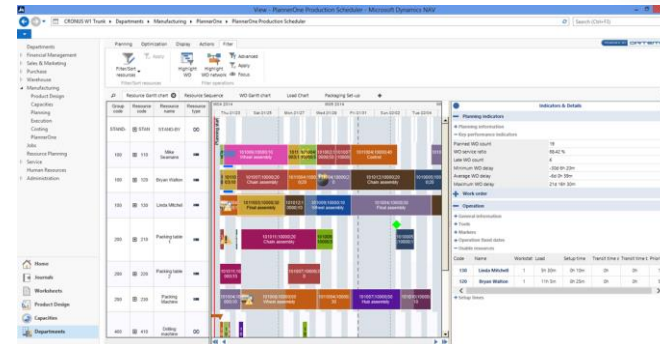
PROCES NOTE

ORDER NOTE

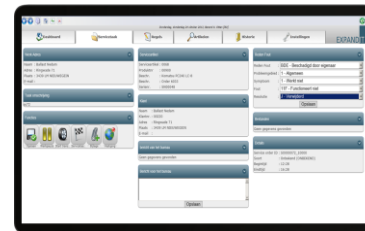
POST MAT.

PALLET LABEL

Flexibele planning



Mobile Service



Waarom Upgraden naar 2016 met Trade+ & Production+?

- Bewezen procesoplossing voor Handel & Productie

- Oplossing voor = 90% standaard door eigen Add-Ons

- Overzichtelijk en snelle implementatie door aanwezig kennis en standaard

- Maatwerk wordt vervangen door standaard software

- GAC – Grootste en Best NAV Performer – Onderdeel van Int. TAP

- Verdere doorgroei mogelijk – CRM – PowerBI etc

- Productiever en efficiënter werken!

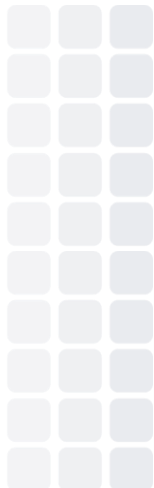
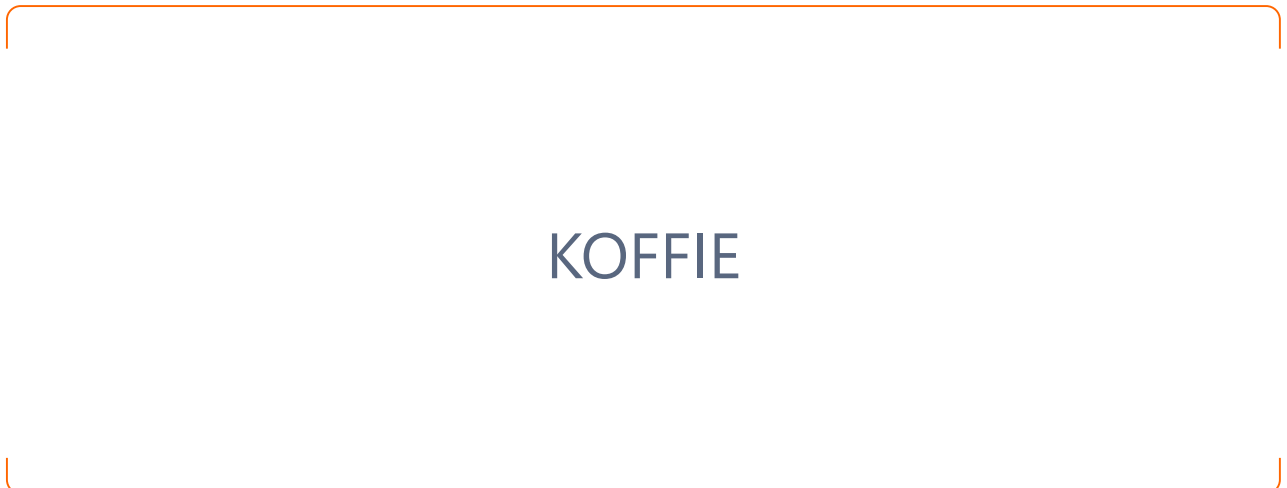


Madeira

<https://login.microsoftonline.com/nl>

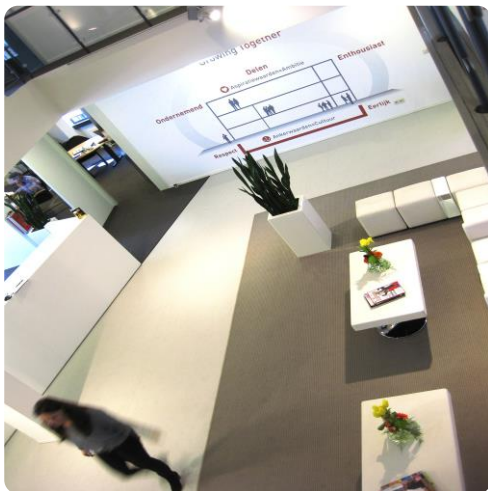
Bedankt voor uw aandacht

VRAGEN?

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KOFFIE

Agenda



09.00 - 09.30

Ontvangst

09.30 - 10.00

Trends en ontwikkelingen in de branche

10.00 - 10.45

Visie en ontwikkelingen Microsoft & GAC

10.45 - 11.00

Koffie pauze

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Is uw front-office op orde?

13.15 - 14.00

Dutch Organic International Trade: implementatie
NAV 2016 en ervaring

14.00 - 16.00

Uw specifieke case bespreken met een GAC
Business consultant

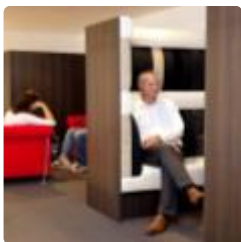
Vanaf 16.00 uur

Borrel & netwerken



CCM Centre for Concepts in Mechatronics: Waarom upgraden naar NAV2016

Agenda



■ Introductie CCM Centre for Concepts in Mechatronics

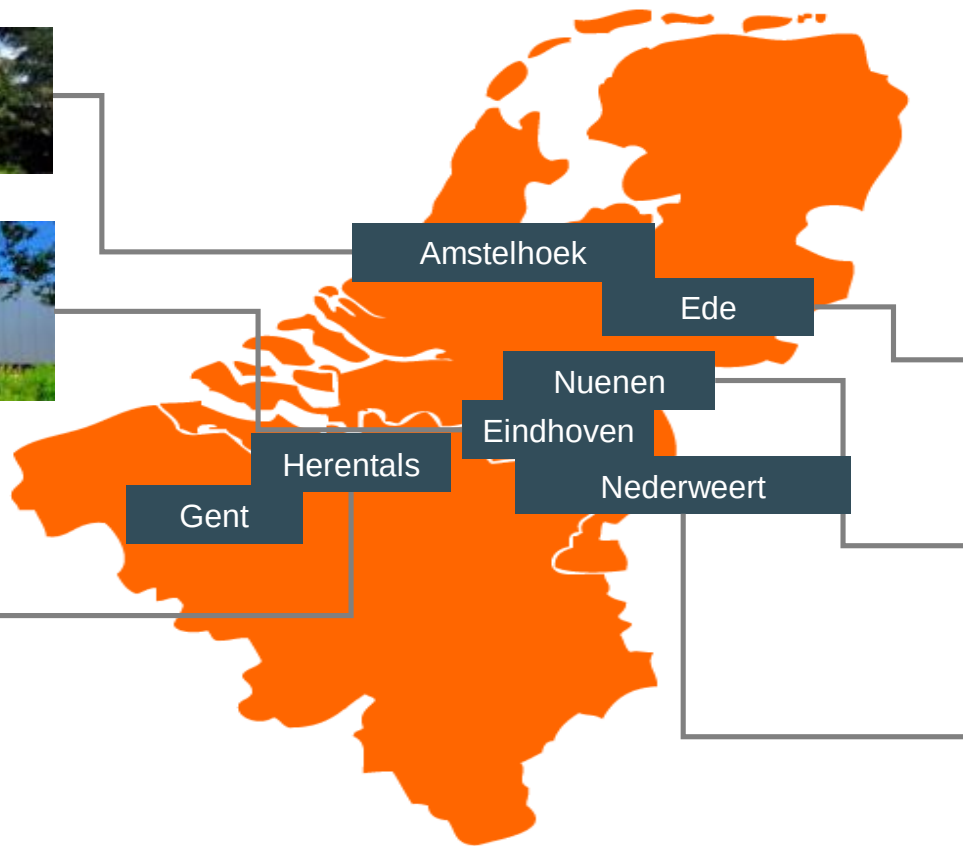
■ Aanleiding / business case

■ De gekozen oplossing

■ Voordelen

■ Toekomst

Sioux Group



Vietnam



Russia



Introductie Sioux Systems

We support companies with the development and manufacturing of their high tech products and production systems.

We act as Development and Manufacturing partner.



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Markets

We have experience in the following application domains:



Semicon



Life Science & Health



Automotive



Image & printing

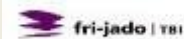


Consumer Electronics & Telecom



Traffic, Transport & Infrastructure

Customers

Sioux

Software

Systems

Management Team
Managing Director
Operations Development (Lit)
Technology (A&E)
Assembly (Spak)
Finance (T.B.D.)
Marketing (T.B.D.)

All on payroll of entities

Equipment

SW oriented

Multi Oriented

Market
Oriented
Automotive

Systems
Oriented

Sales / Business Development / Account Mgmt

All on payroll of entities /

Sales per entity

Software "entities"

Systems "entities"

Equipment

Aanleiding

- Costprice Plus
- Forecasting
- Jumpstart for using ERP to full potential.



Voordelen en ervaring

GAC als partner

Data-consistentie

Inzicht!
Incl. Rapportages op
maat

Uitbreiding met
Sioux Assembly

Bestellingen direct in
NAV

Automatisering

De gekozen oplossing

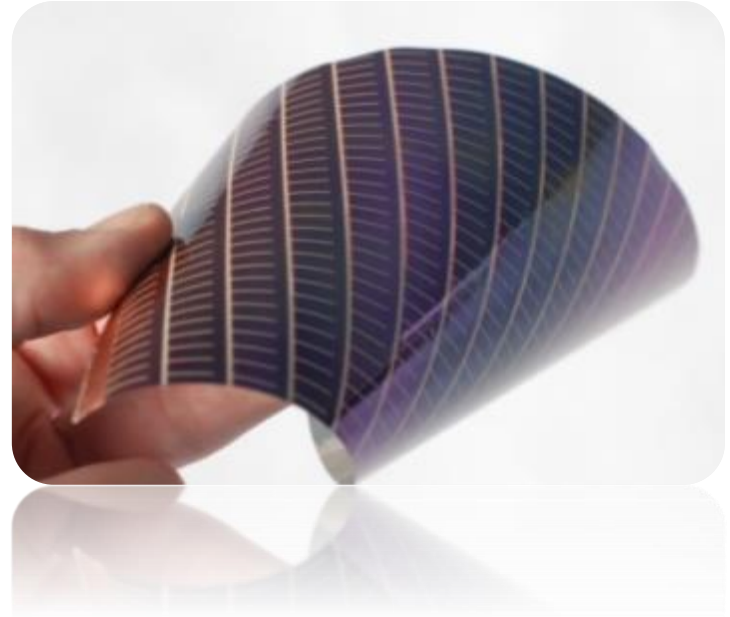
<http://www.ccm.nl/en>



GAC oplossing Production Plus
Specialistische ondersteuning GAC
Iteratief proces in implementatie
Snelheid
Maatwerk 🤔

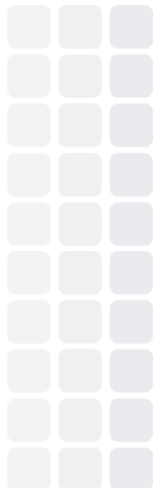
De toekomst

- Internationalisering en Open Samenwerking icm Specialisatie
- ERP - Integratie met PLM en Sharepoint



CCM Centre for Concepts

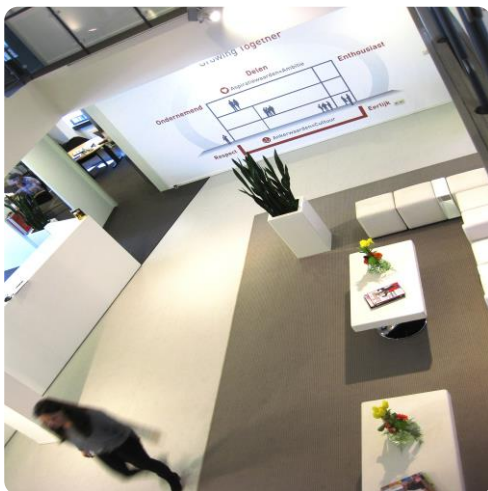
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LUNCH

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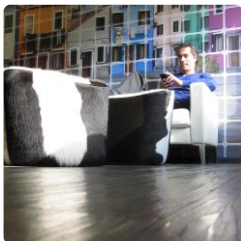
Business consultant

Vanaf 16.00 uur

Borrel & netwerken

Rob Kuijpers

CRM Business Consultant



Werkervaring:

Sinds 2000 ervaring met CRM trajecten

Specialisaties:

Marketing, Sales, Service, Siebel CRM, SAP CRM, Microsoft Dynamics CRM

Hobby:

Wielrennen, Alpe d'HuZes





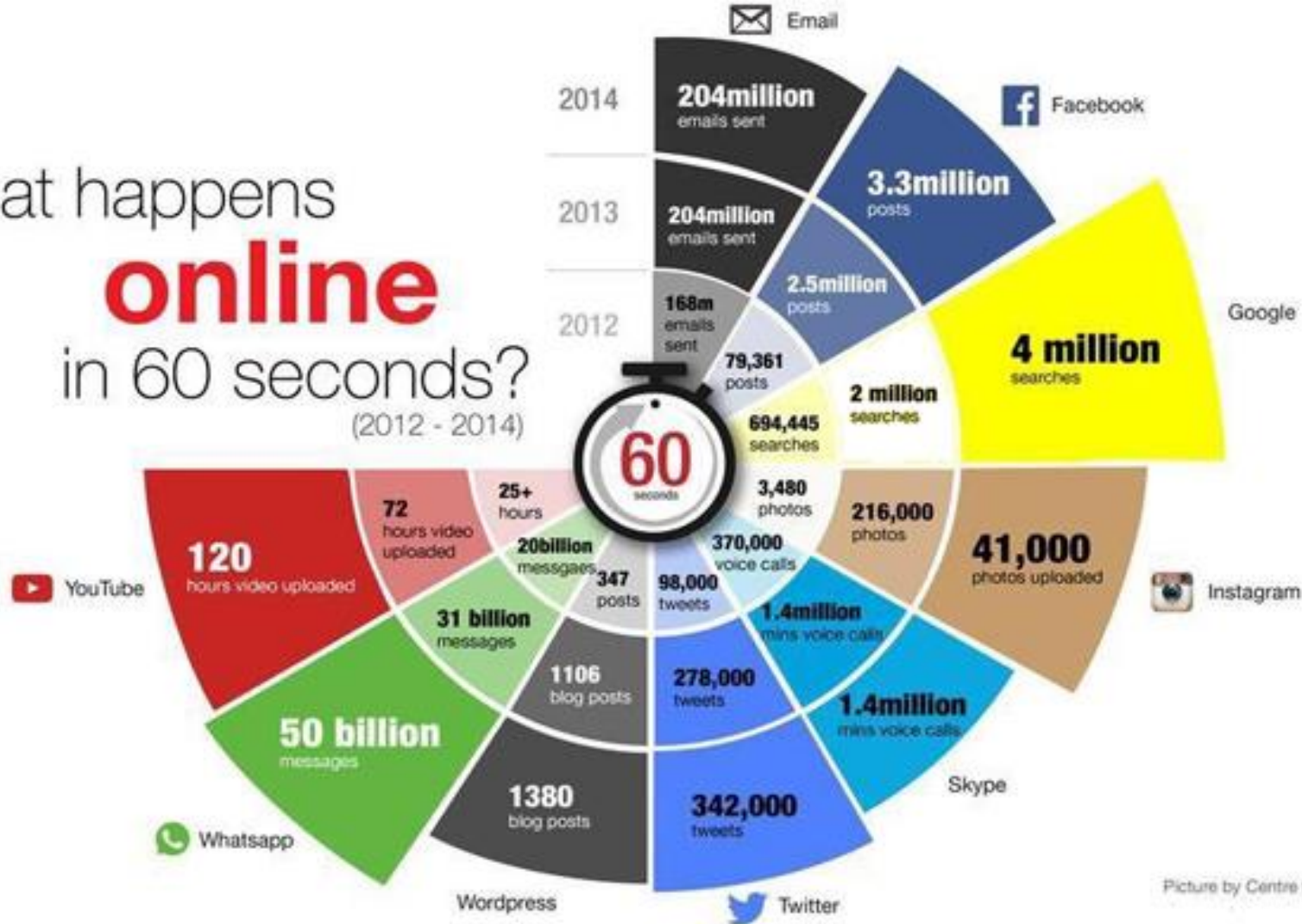


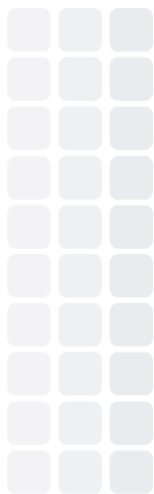


Digital is the new normal

Peter Hinssen

What happens **online** in 60 seconds? (2012 - 2014)





USER:

CUSTOMER

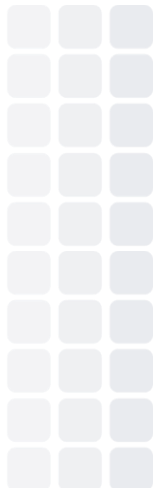
PASSWORD:

EXPECTATIONS



Technology changed that,
shifting the power to
customers by giving
individuals a voice.

72% of all internet users are now active on social media.
47% of Americans say Facebook is their #1 influencer of purchases.
Twitter has 4.215 million monthly active users.



Wat vinden anderen ervan?

Hoe doen anderen het?

Klanten bepalen de customer journey



Het koopgedrag verandert snel



88% Businesses research online
before purchasing offline

37% of B2B research is on a
mobile device

67% of B2B Purchase
Consideration is done
without speaking
to a Human!

70% then
purchase to the
first vendor
they speak
with!





By **2020**, customer experience will overtake price and product as the key brand differentiator.

Vindbaar
Toegankelijk
Klant

24/7

Product

Voorspelbaarheid

Transparant

Eenvoudiger

Processen

Minder handelingen

Nieuwe vraag
Concurrenten

Markt

Substituten

Nieuwe aanbieders



Business Changers

Anders denken

Technologie

Organisatie

Transformatie

Inzicht

“You’ve got to start with the
CUSTOMER EXPERIENCE and
work back toward the technology.”

- Steve Jobs



Hoe verhoog ik mijn customer experience?



Online marketing



E-mail automation



Sales ondersteuning



Customer satisfaction



Social engagement



Dashboards, mngt info, BI

THE DISTRIKT

Ecosystem Microsoft



 Skype for Business

 Office 365

 Yammer

 OneDrive

 LinkedIn

 Outlook

 SharePoint

 Microsoft DynamicsTM NAV

 Microsoft Dynamics CRM

 Power BI



Growing Together



Dynamics CRM | Overview



Marketing

Sales

Service

Social

Mobile devices

Integration O365 / NAV

Reporting & analyses: Power BI

Implementation: Online / On premise

Marketing automation



- Plan and execute effective marketing campaigns
- Lead management
- Dynamics Marketing ↔ Dynamics CRM
- Visual design campaigns
- Integration O365 / Power BI
- Collaboration marketing team
- Approvals
- Multi channel
- E-mail marketing

Sales support



Relationship management

Opportunity management

Business proces support

Mobile devices

Synchronisation appointments, contacts, tasks with Outlook

Collaboration sales team

Dashboards

Sales analysis met Power BI

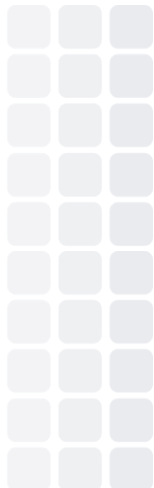
Integration O365

Growing **Together**

Service support



- Field service
- Case management
- Multi channel & multi device
- Knowledge management
- Self service portal

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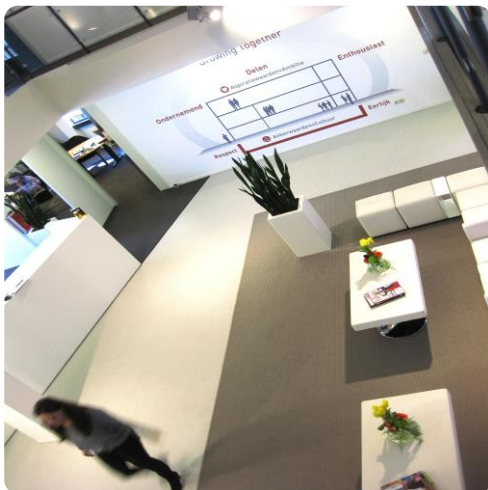
Think big, start small...

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Customer
Is King



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Vanaf 16.00 uur

Borrel & netwerken



Jurrien Roossien
IT-manager & Ambassadeur



Dutch Organic International Trade:
implementatie en ervaring

Agenda



■ Introductie Dutch Organic International Trade

■ Aanleiding

■ De gekozen oplossing

■ Voordelen en ervaringen

■ Toekomst



Introductie Dutch Organic International Trade

- Importeur biologische levensmiddelen
- Sinds 1990
- Barneveld
- 55 werknemers
- € 72 M in 2015



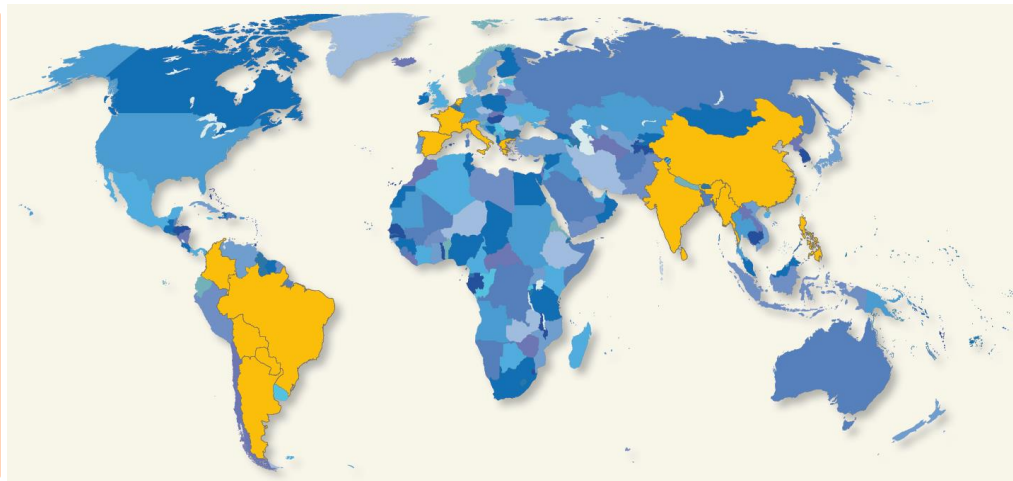
Activiteiten Dutch Organic International Trade

- Grondstoffen van buiten EU
- Merken
 - La Bio Idea
 - Amaizin
- Consumenten Verpakkingen
 - Private Label



Gronstoffen Dutch Organic International Trade

- Granen w.o. Rijst
- Peulvruchten w.o. Soja
- Suiker en Zoetmiddelen
- Tapioca
- Noten en Zuidvruchten



Argentina • Bolivia • Brazil • Canada • China • Colombia • France • Germany • India • Italy • Japan • Mexico • Netherlands • Paraguay • Peru • Philippines • Spain • Sri Lanka • Thailand • Turkey • Vietnam

Afzetgebieden Dutch Organic International Trade

35%	Nederland
14%	België
10%	Frankrijk
10%	Zuid Europa
9%	Scandinavië
8%	Duitsland
6%	Groot Brittannië
5%	Oost Europa
2%	Landen buiten Europa



Aanleiding

- Navision 3.70
- Sinds 2005
- Citrix Netwerk
- Maatwerk
- SQL 2012
- Document Capture



Voorbereiding

- Looptijd 2 jaar
- Strategische keuze voor MS Windows
- *Continue verandering*
 - Sharepoint365
 - Office 2013
- Hybride Clouds
- Gebruiker centraal
 - Peer support



Configuratie

- Navision 2015
- Yaveon Probatch
- Document Capture
- Slimstock 4
- Advanced Forms
- Exsion en JetReports
- BI4Dynamics
- Live 1 maart 2016



Voordelen en ervaring

Eén leverancier alle
MS Software

Centrale database
technologie

Upgradability

Flexibel
Documentbeheer

Orders en Facturen
direct ingelezen



De gekozen oplossing

<http://www.organic.nl/>



- Navision2015.. + Yaveon via GAC
- Afdoende, realistische ondersteuning
- Bij de standaard blijven
- Gebruiker centraal stellen
- Geen maatwerk

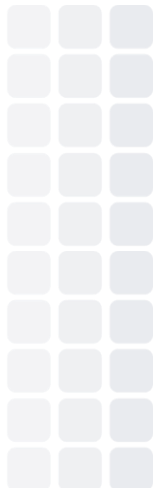
De toekomst

- Uitdijende informatiebehoefte klant, overheid, collega's
- Toegang werknemer, klant en leverancier tot systemen
- Beveiliging en Mobile
- Transparantie en True Pricing



Dutch Organic International Trade

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